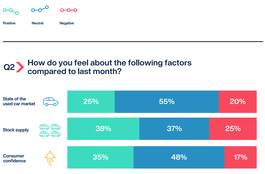
startline>
Used Car Review

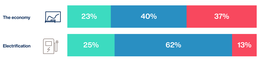
What drives dealers

December 2026

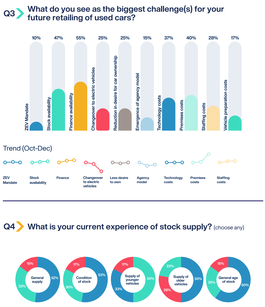
Q1 Do you feel more positive or negative about the used car market than last month?



Trend (Oct-Dec)

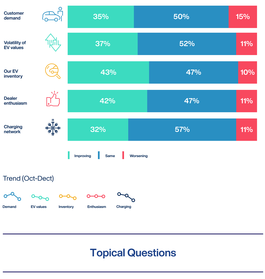


Q2 How do you feel about the following factors compared to last month?



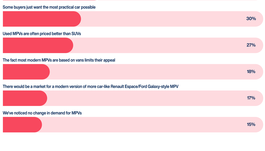
Trend (Oct-Dec)

Q3 What do you see as the biggest challenge(s) for your future retailing of used cars?



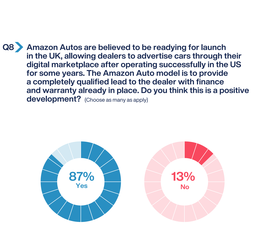
Trend (Oct-Dec)

Q4 What is your current experience of stock supply? (choose any)



Trend (Oct-Dec)

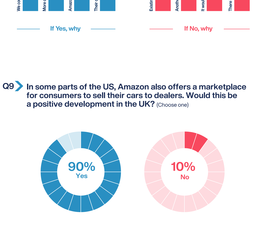
Q5 What is your attitude to retailing EVs this month? (choose any)



Trend (Oct-Dec)

Topical Questions

Q6 New MPV/people carrier registrations have risen 39% in the last three years thanks to models like the Ford Tourneo Custom and Dacia Jogger after the market crashed in the 2010s. Which of these statements do you agree with? (Choose one)



Q7 Do you see any signs that some used car buyers are tiring of SUVs? (Choose one)

Q8 Amazon Autos are believed to be readying for launch in the UK, allowing dealers to advertise cars through their digital marketplace after operating successfully in the US for some years. The Amazon Auto model is to provide a completely qualified lead to the dealer with finance and warranty already in place. Do you think this is a positive development? (Choose as many as apply)

Q9 In some parts of the US, Amazon also offers a marketplace for consumers to sell their cars to dealers. Would this be a positive development in the UK? (Choose one)