startline>
used car tracker

What drives dealers

November 2026

Q1 Do you feel more positive or negative about the used car market than last month?



Trend (Sep-Nov)



Q2 How do you feel about the following factors compared to last month?



Trend (Sep-Nov)

Q3 What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Sep-Nov)

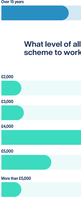


Q4 What is your current experience of stock supply? (choose any)



Trend (Sep-Nov)

Q5 What is your attitude to retailing EVs this month? (choose any)



Trend (Sep-Nov)

Topical Questions

Q6 Recent research showed that dealers overwhelmingly back the introduction of a government scrappage scheme for electric cars. What do you think the scheme should look like? Which electric cars should the scheme apply to?

(Choose one)



Should it replace the existing new car government subsidies?



What kind of cars should be traded in for scrappage in terms of age? (Choose one)

What level of allowance is needed for new cars for a scrappage scheme to work?

How long should the scrappage scheme run for? (Choose one)

What kind of cars should be traded in for scrappage in terms of fuel (Choose one)

Q7 Have you adopted any AI technology in your dealership?

Disclaimer: Information is for qualifying trade buyers and operators only. Terms and conditions apply. Not all applications will be accepted. Finance is subject to status. Guarantees are subject to terms and conditions. Warranties are subject to terms and conditions, including excesses and limits on claims. Not all vehicles will be eligible for finance or warranty. Please see your finance broker for full details. Startline Motor Finance Limited is authorised and regulated by the Financial Conduct Authority (FCA). Startline Motor Finance Limited is a credit broker and not a lender. We only offer finance products from a limited number of lenders. Startline Motor Finance Limited is registered in England and Wales (Company No. 08104936). Registered Office: Suite 1, 3rd Floor 11-12 St. James's Square, Manchester, England, M2 6WW. Startline Motor Finance Limited is a subsidiary of Startline Group Limited (Company No. 08104936). Registered Office: Suite 1, 3rd Floor 11-12 St. James's Square, Manchester, England, M2 6WW.