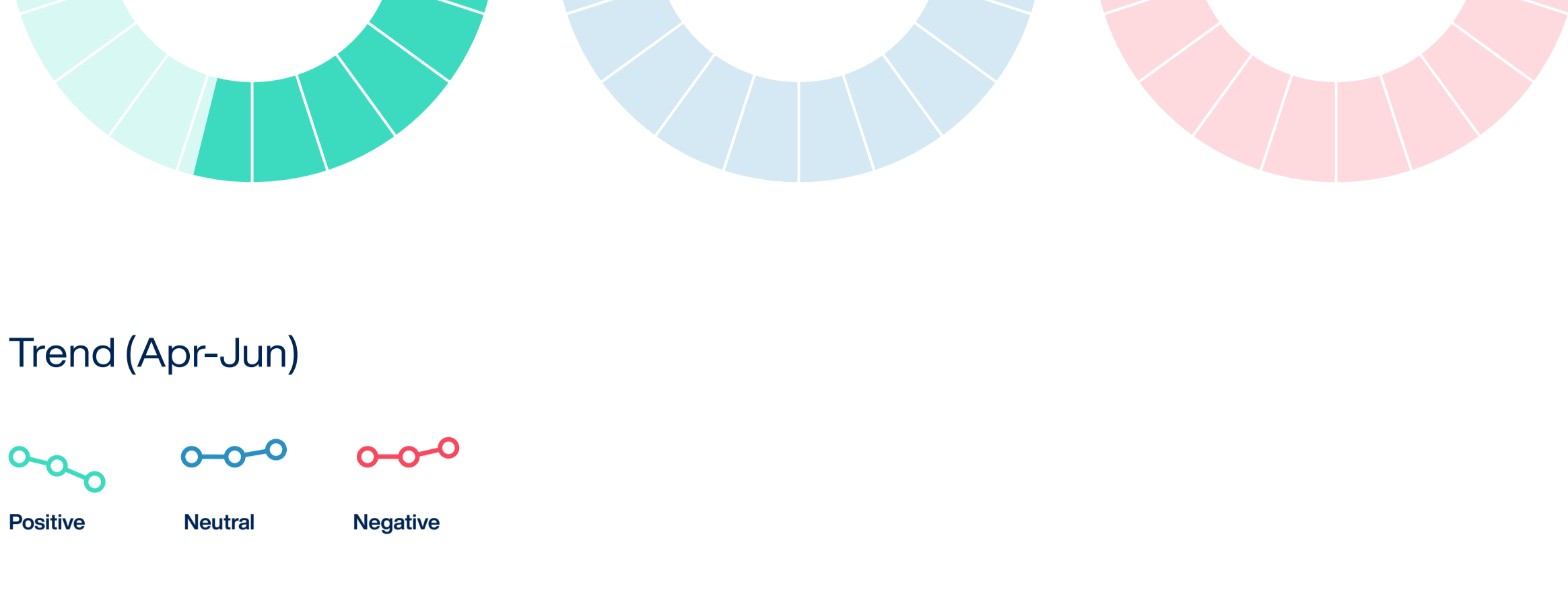


What drives dealers

June 2026

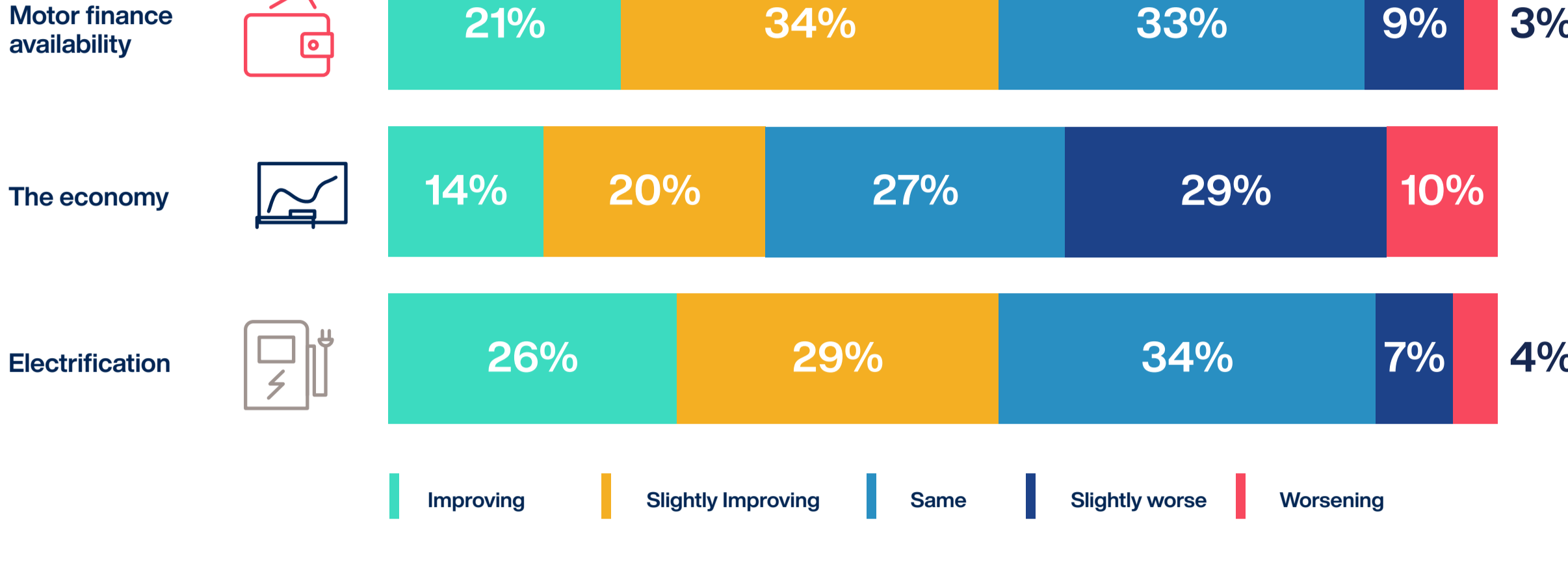
Q1 > Do you feel more positive or negative about the used car market than last month?



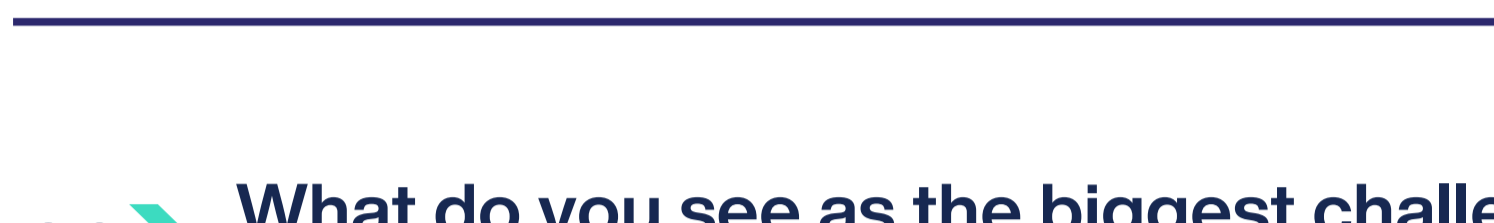
Trend (Apr-Jun)



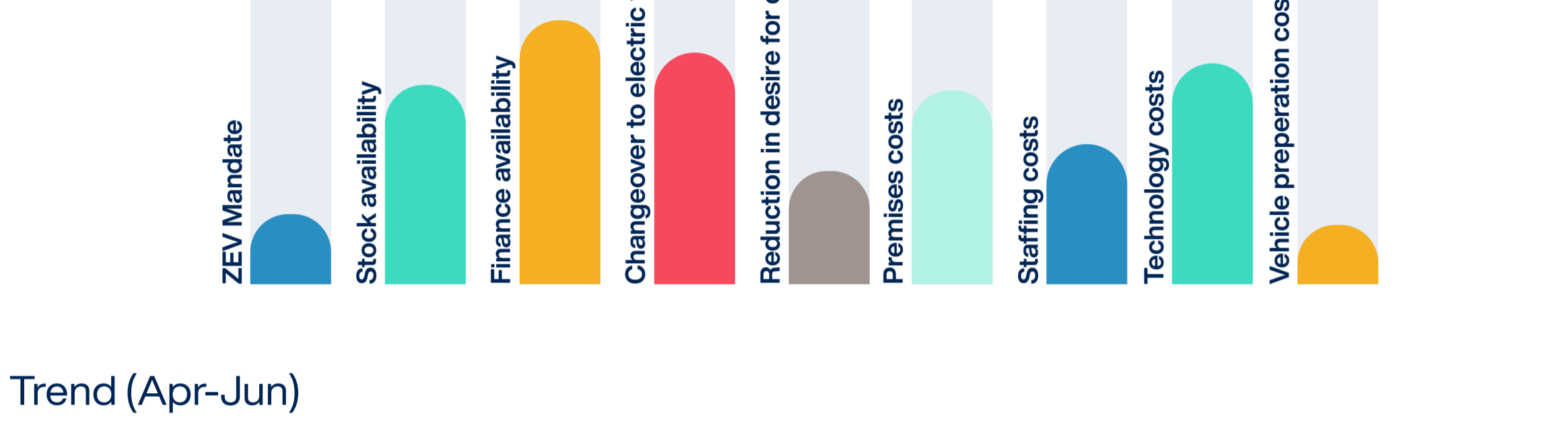
Q2 > How do you feel about the following factors compared to last month?



Trend (Apr-Jun)



Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



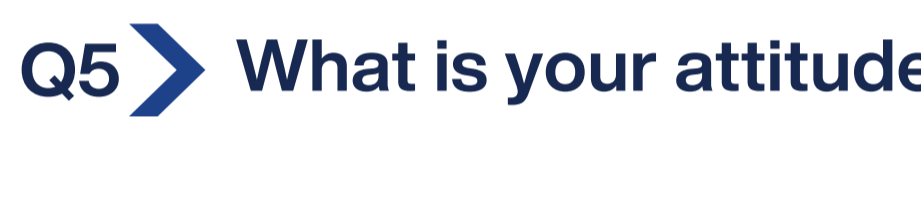
Trend (Apr-Jun)



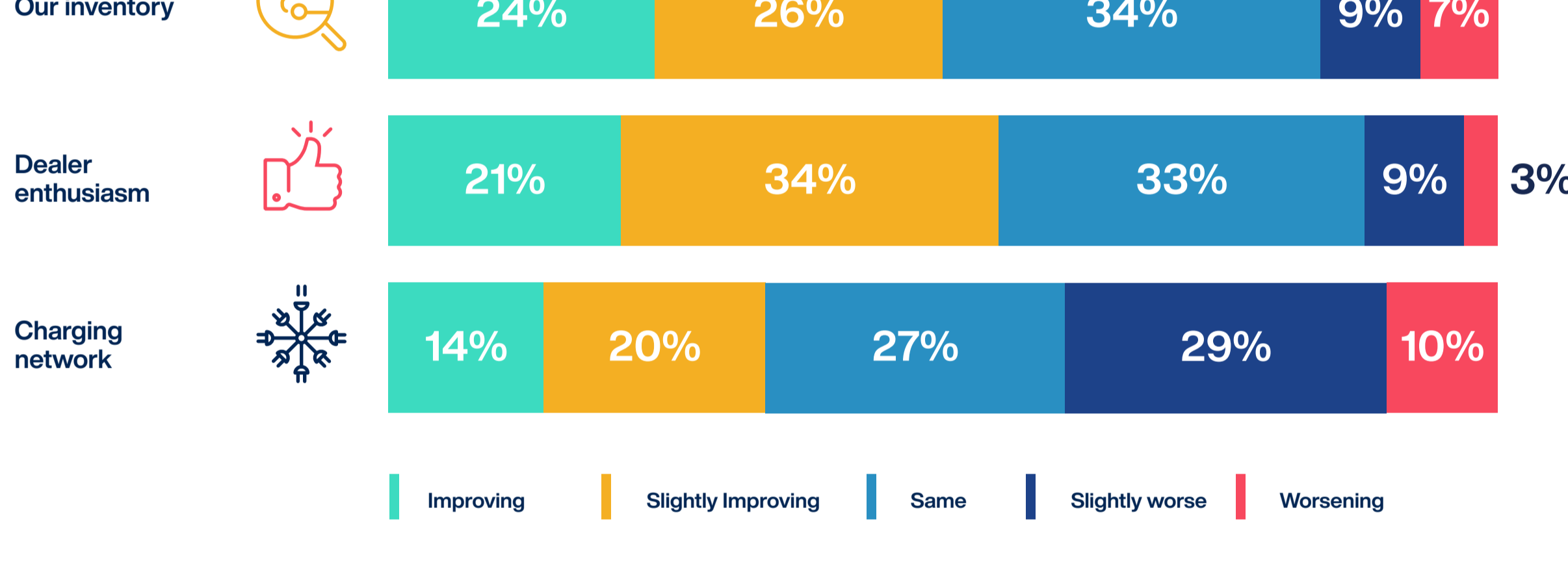
Q4 > What is your current experience of stock supply? (choose any)



Trend (Apr-Jun)



Q5 > What is your attitude to retailing EVs this month? (choose as any)

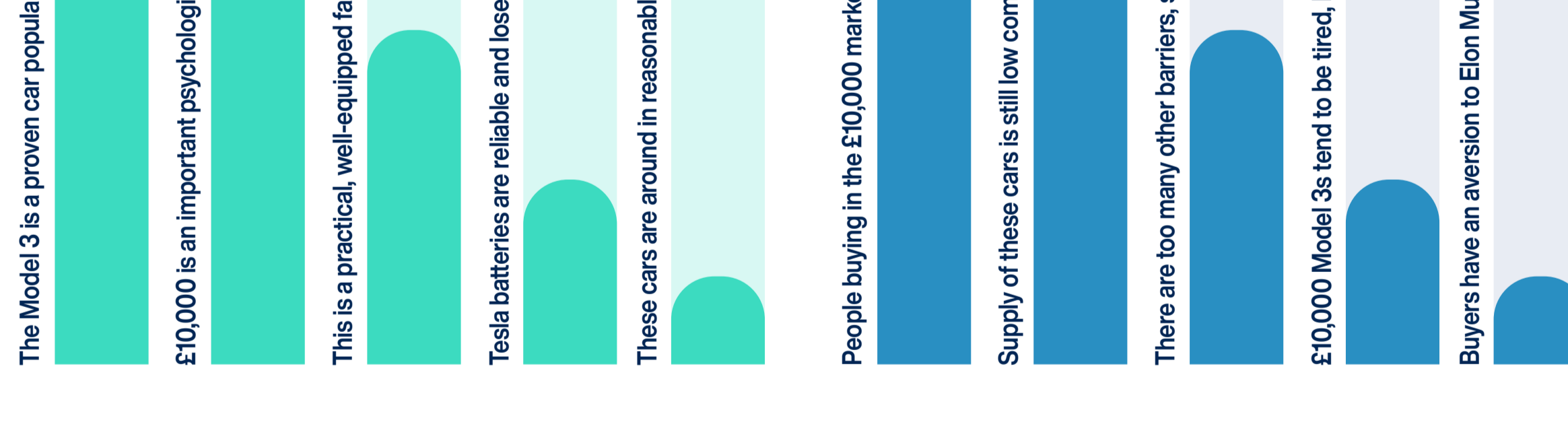
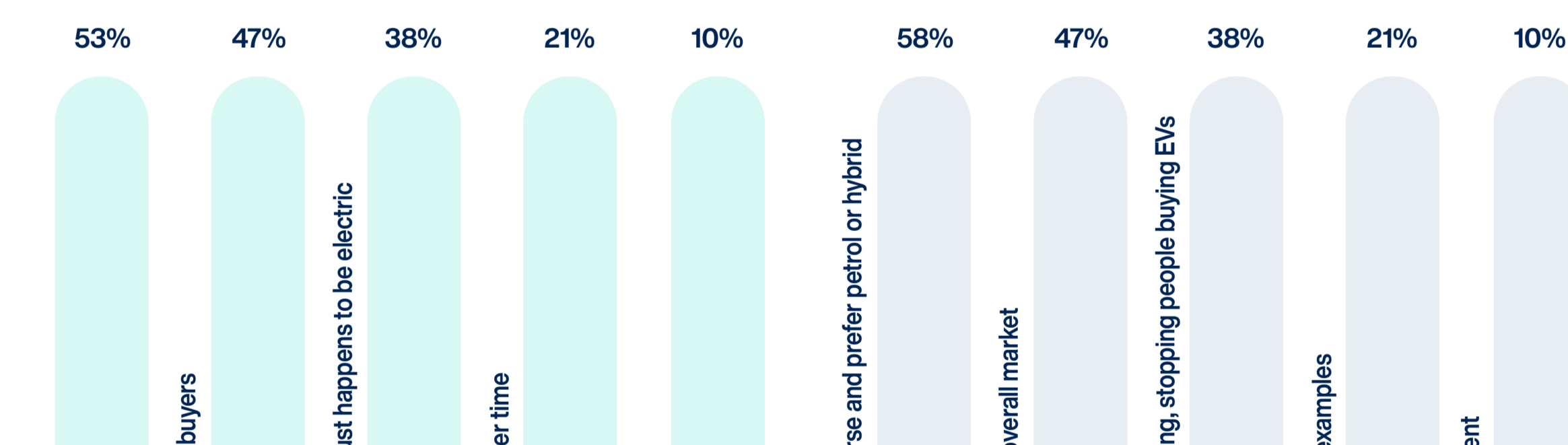


Trend (Apr-Jun)

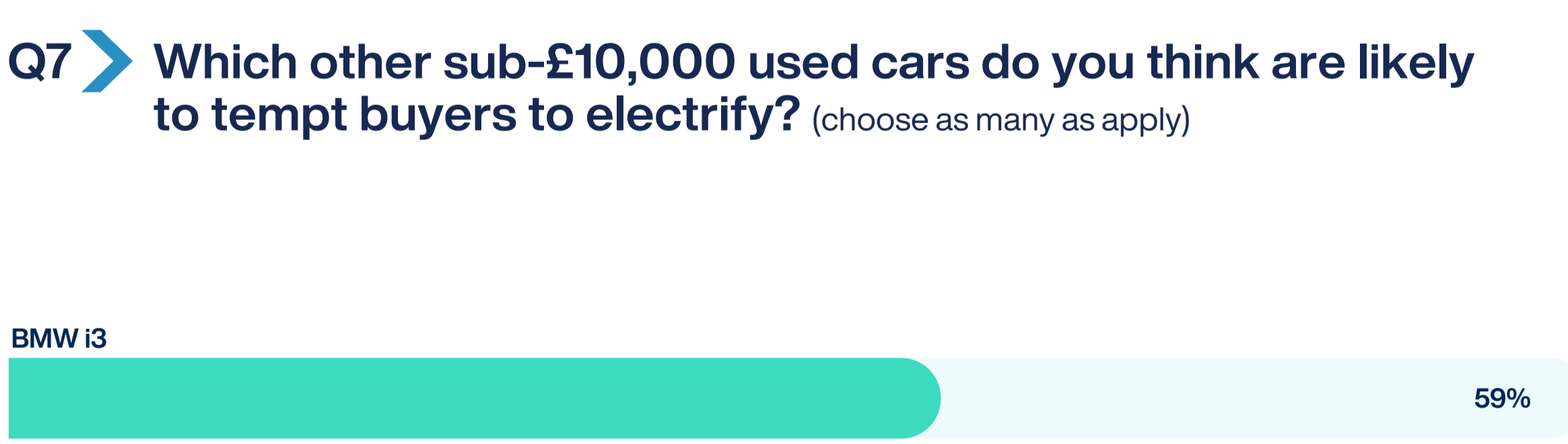


Topical Questions

Q6 > Used Tesla Model 3s have now dipped under £10,000 for the first time. Does this represent something of a tipping point for the used electric car market? (choose as many as apply)



Q7 > Which other sub-£10,000 used cars do you think are likely to tempt buyers to electrify? (choose as many as apply)



Q8 > Do you think car buyers are becoming less brand loyal? (choose as many as apply)

