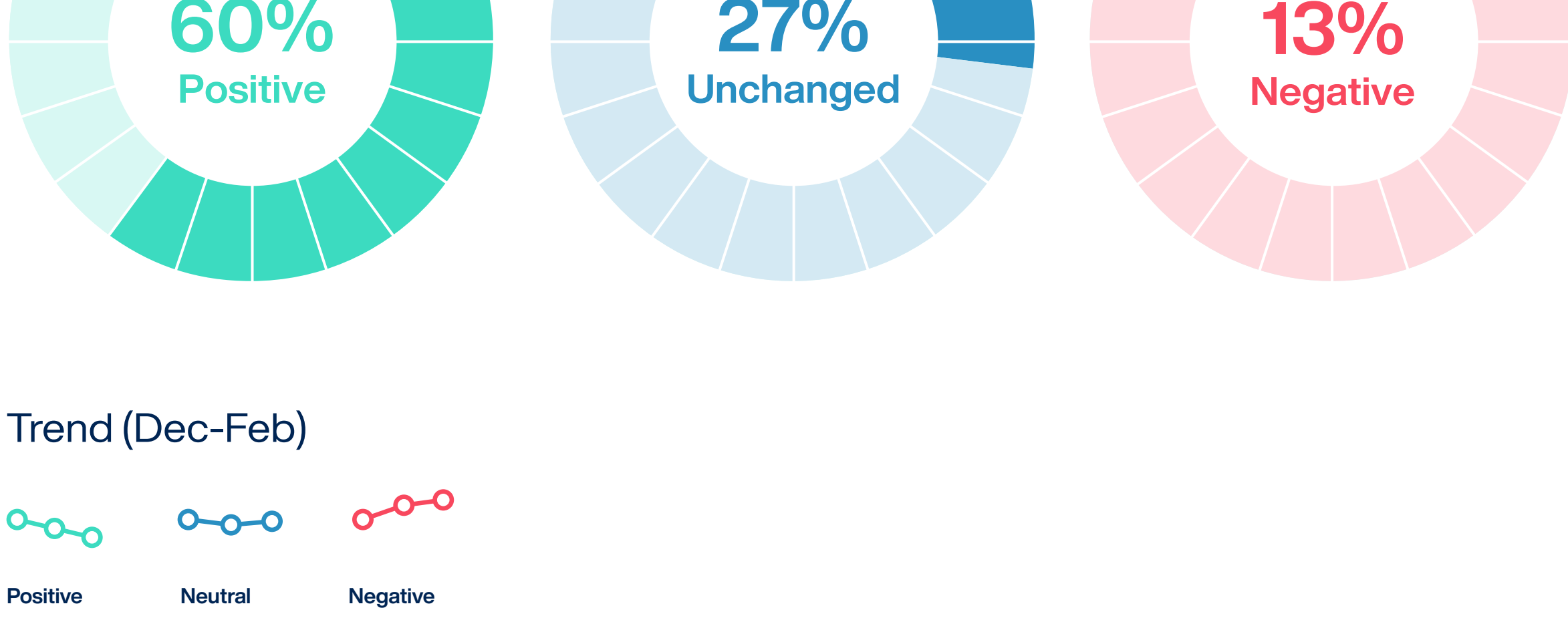


# What drives dealers

February 2026

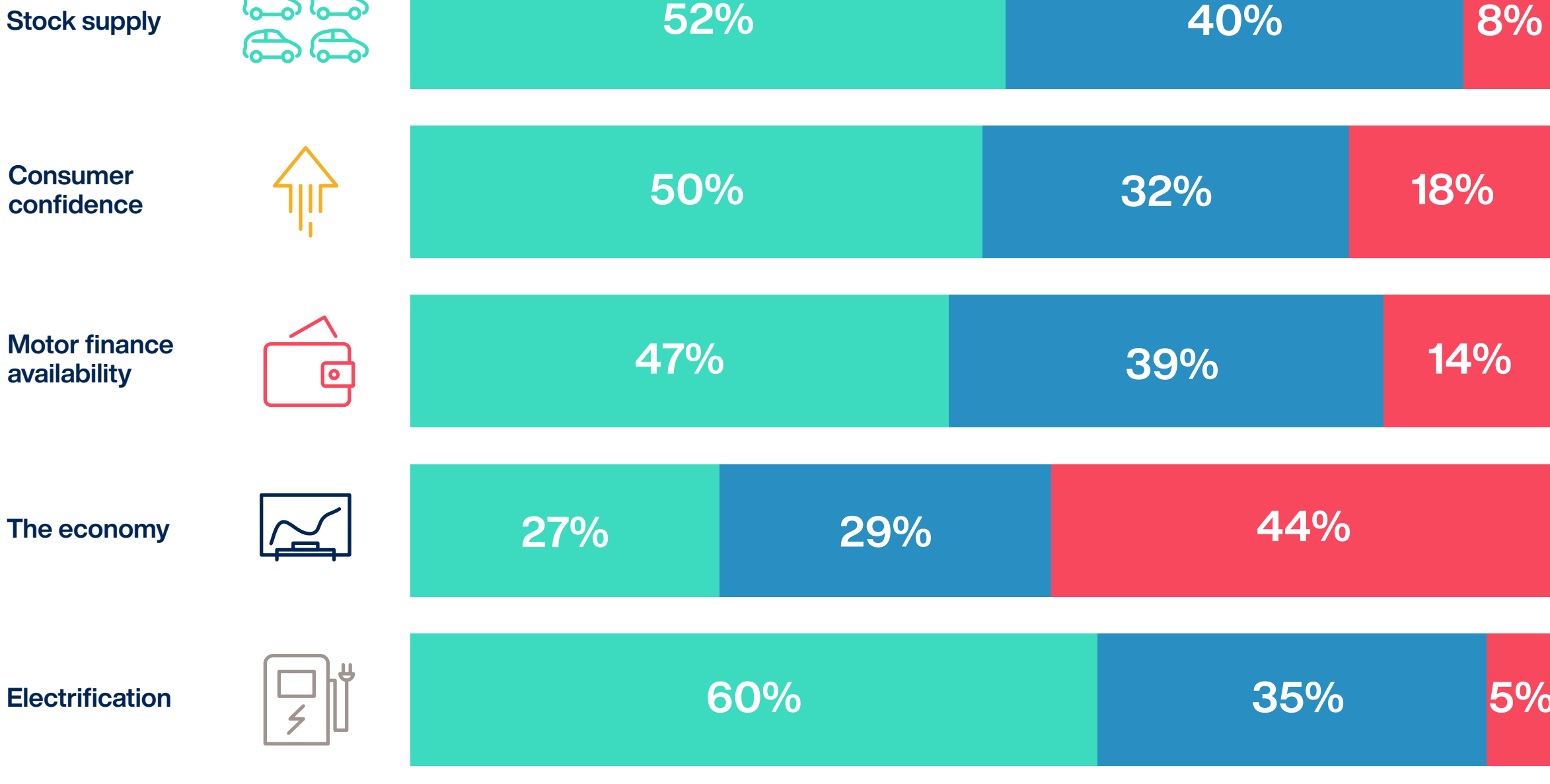
**Q1** Do you feel more positive or negative about the used car market than last month?



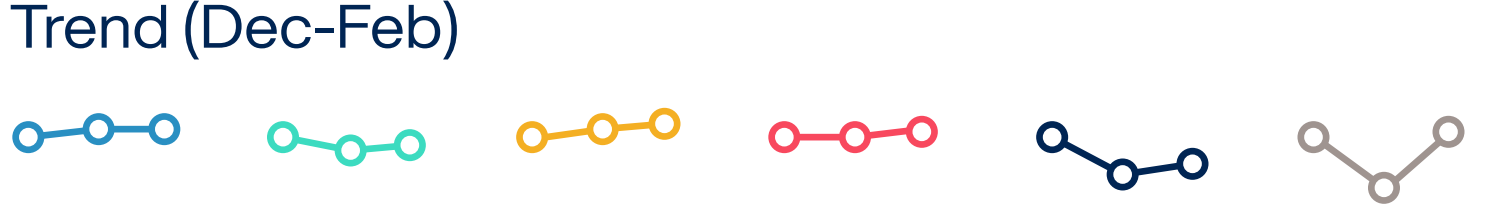
Trend (Dec-Feb)



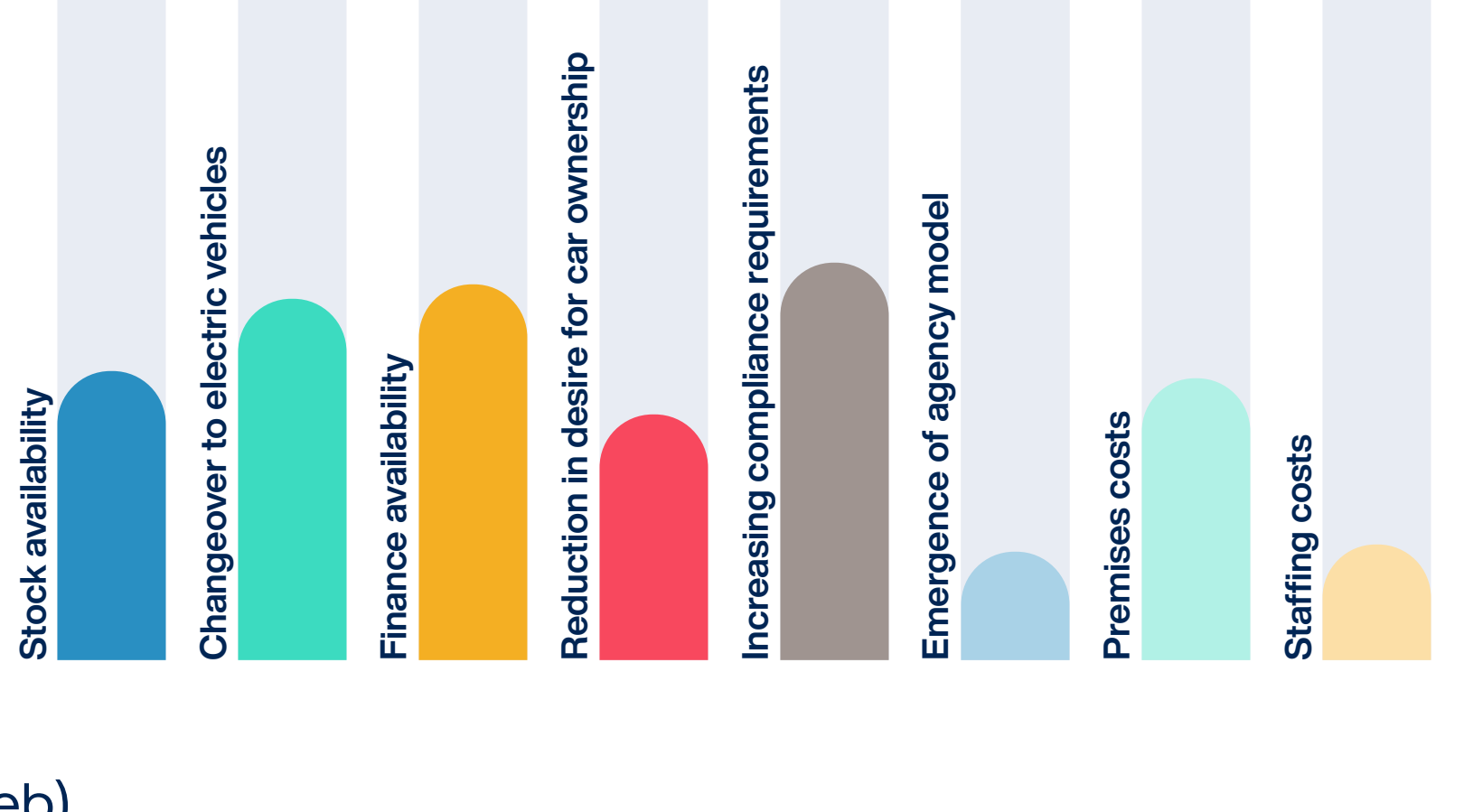
**Q2** How do you feel about the following factors compared to last month?



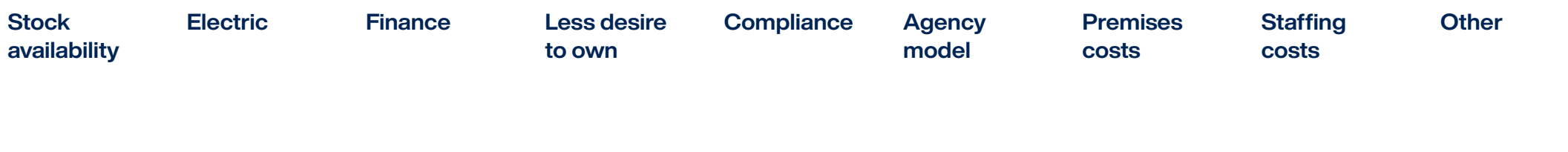
Trend (Dec-Feb)



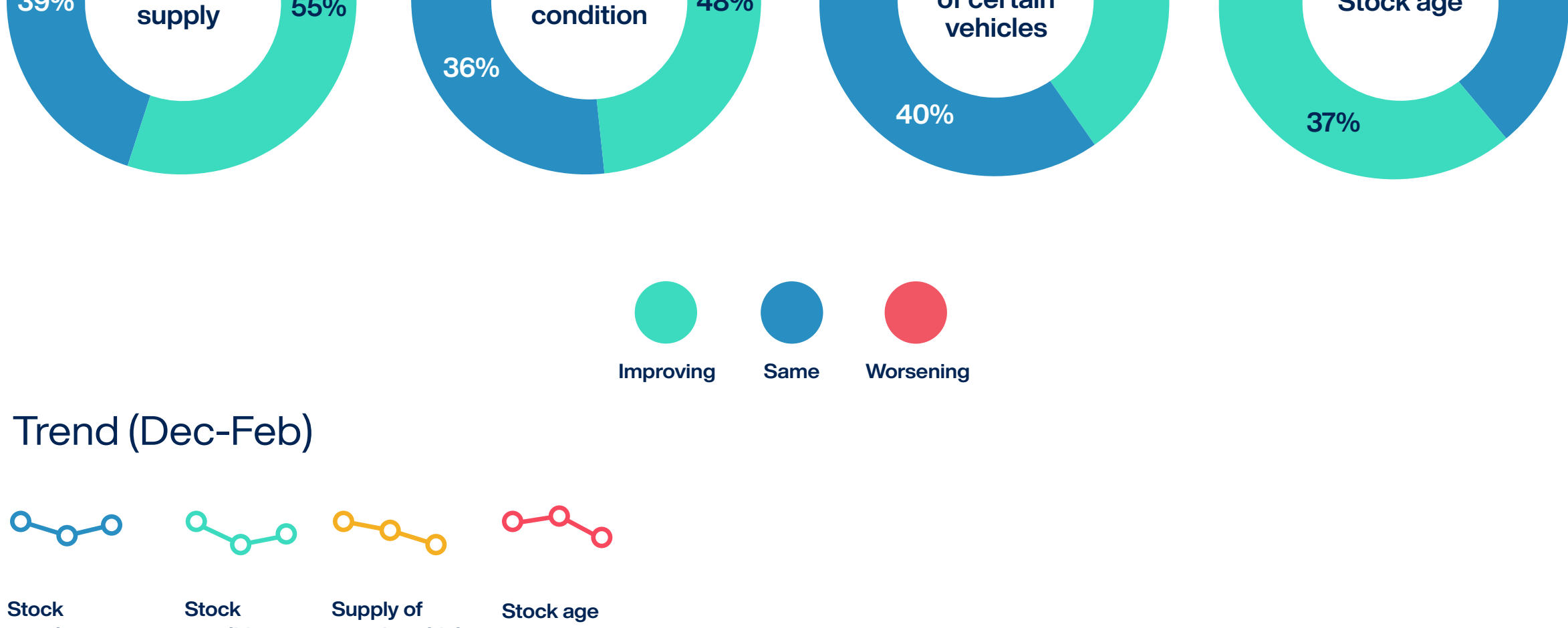
**Q3** What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Dec-Feb)



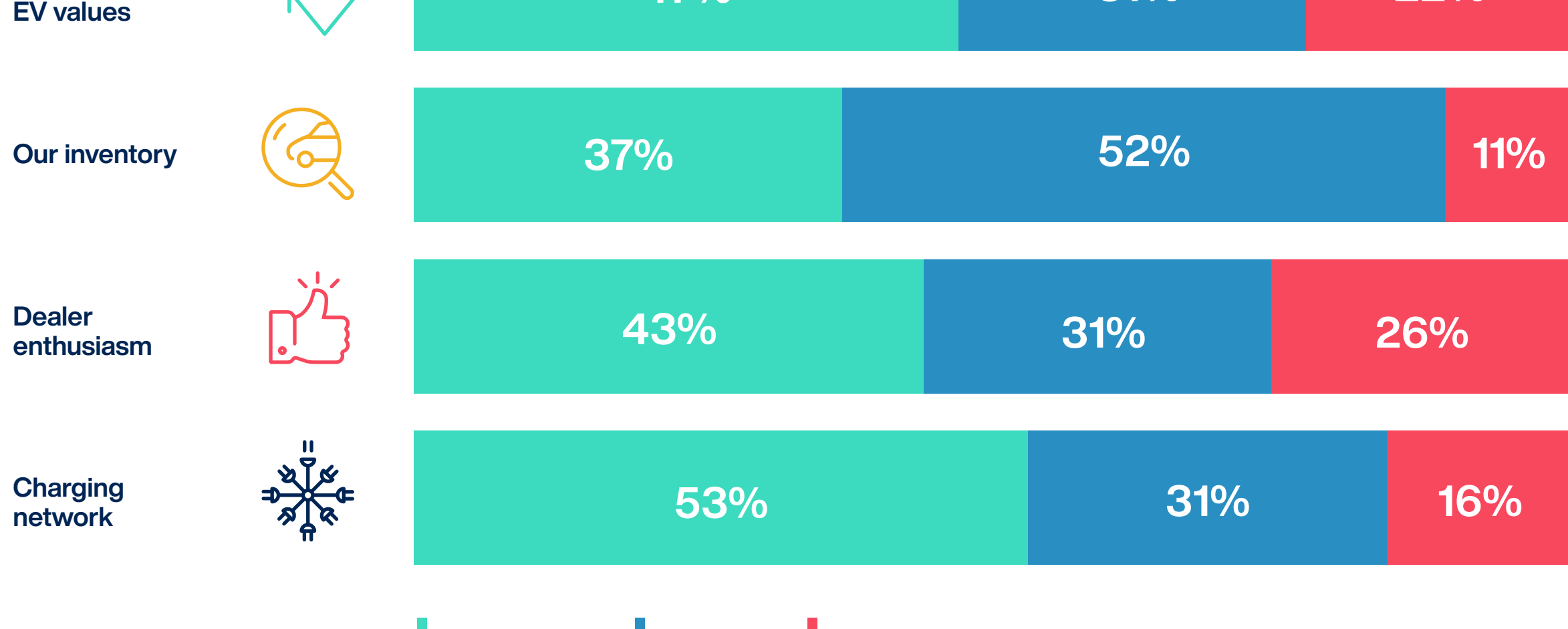
**Q4** What is your current experience of stock supply? (choose any)



Trend (Dec-Feb)



**Q5** What is your attitude to retailing EVs this month? (choose as any)

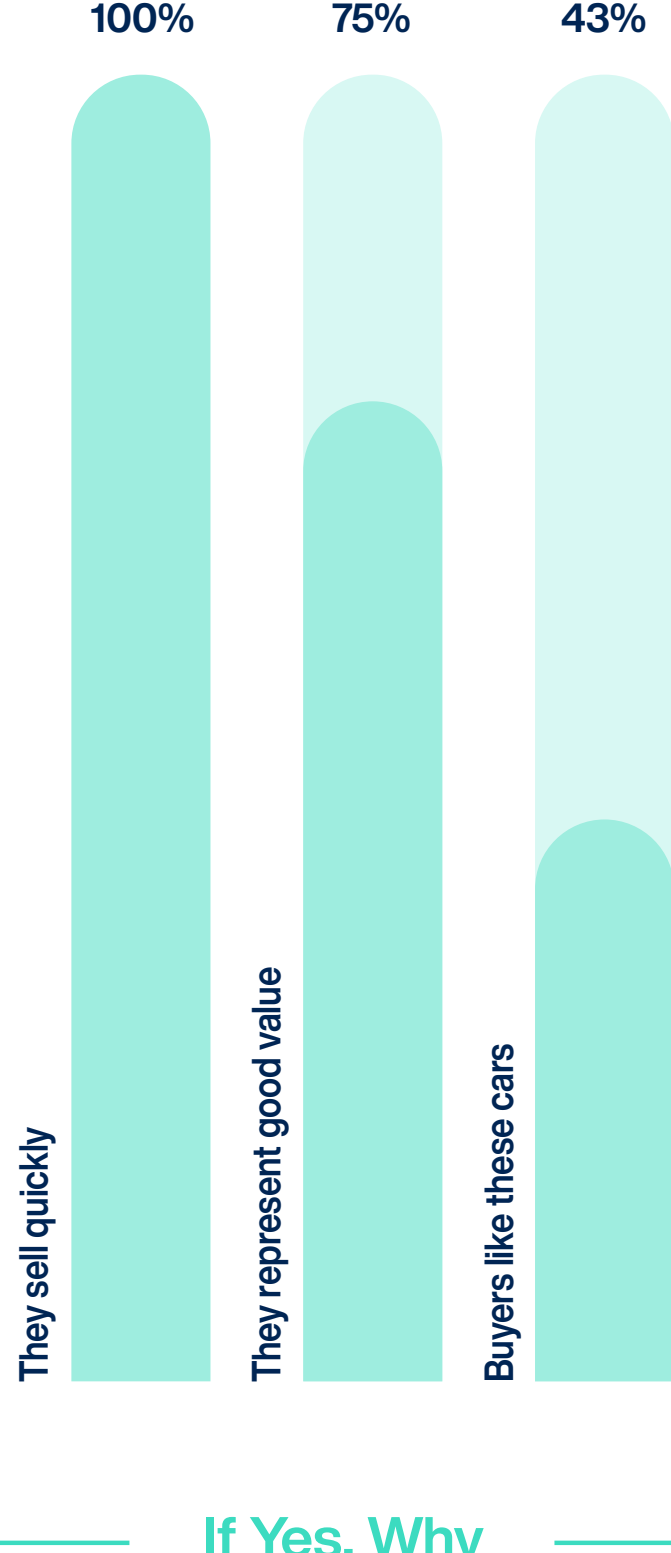
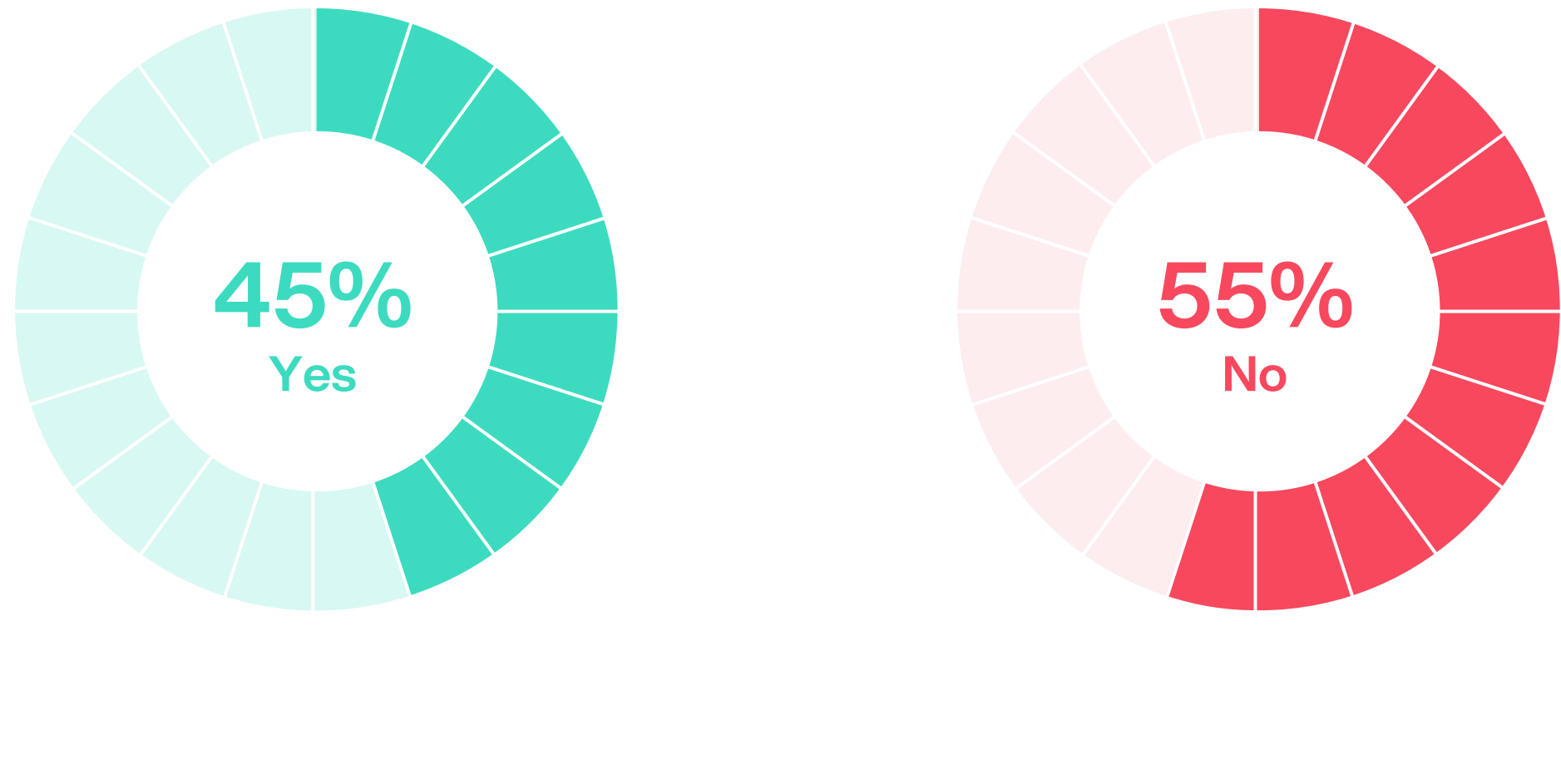


Trend (Dec-Feb)



## Topical Questions

**Q6** Have you yet added cars from any of the Chinese new entrants to your used stock?



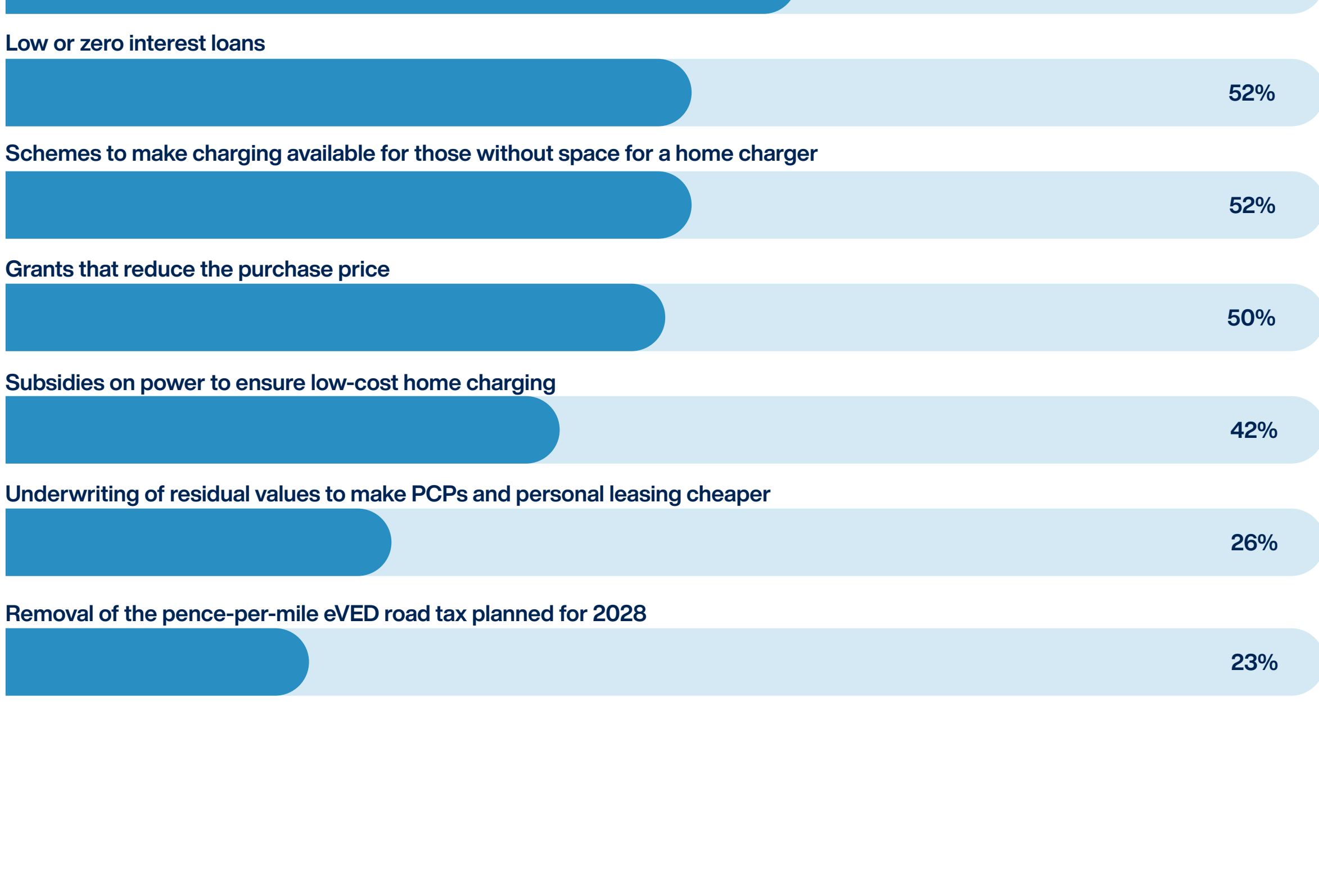
If Yes, Why  
(choose any that apply)



If No, Why  
(choose any that apply)

**Q7** What form of help for the UK used electric car market would you like to see from the government?

(choose as many as apply)



**Q8** What is the lowest cash amount you think a used EV grant needs to be to make a difference whether a consumer buys a £15,000 electric car over an ICE or hybrid alternative?

(choose one)

