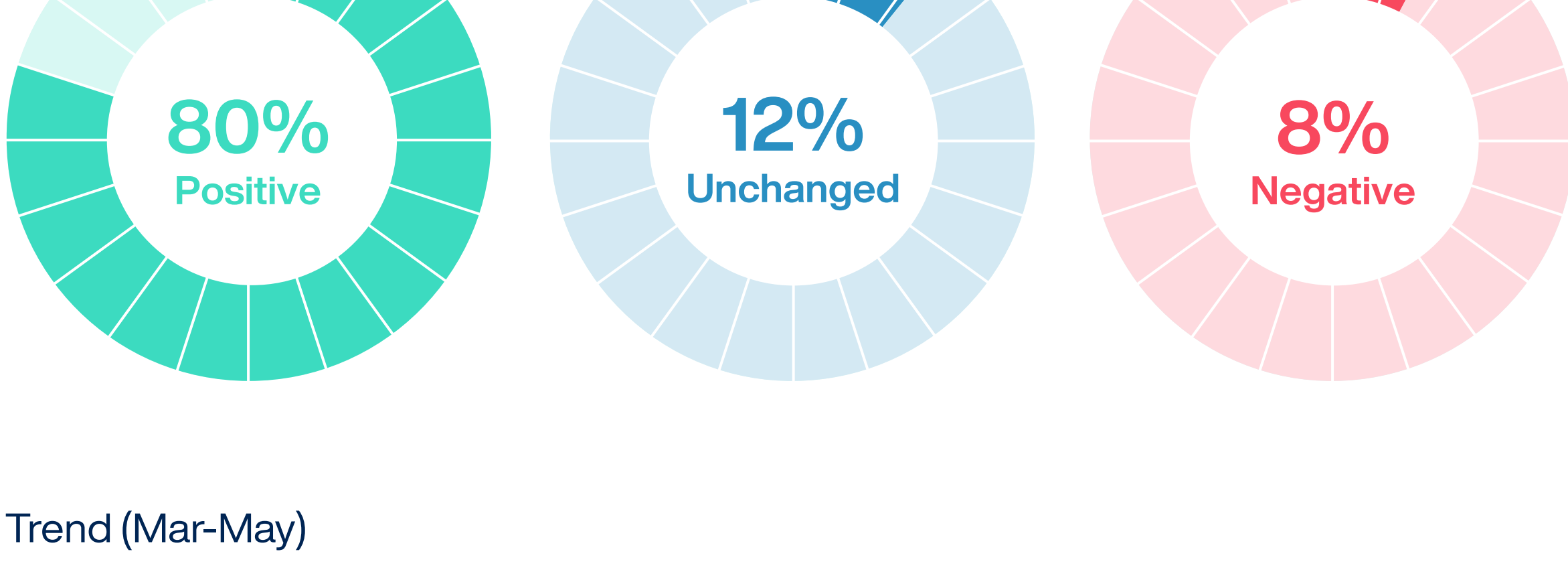


What drives dealers

May 2025

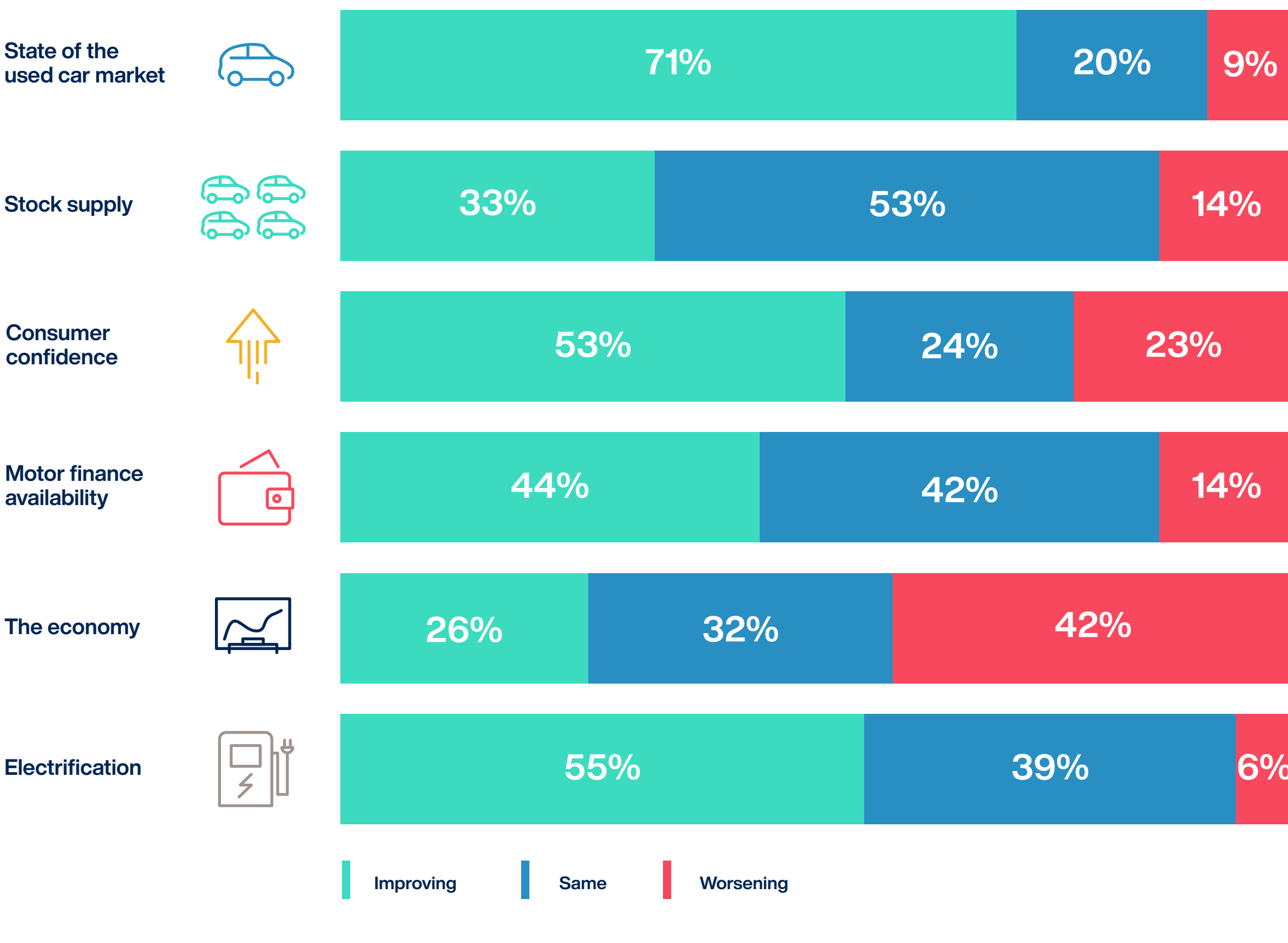
Q1 Do you feel more positive or negative about the used car market than last month?



Trend (Mar-May)



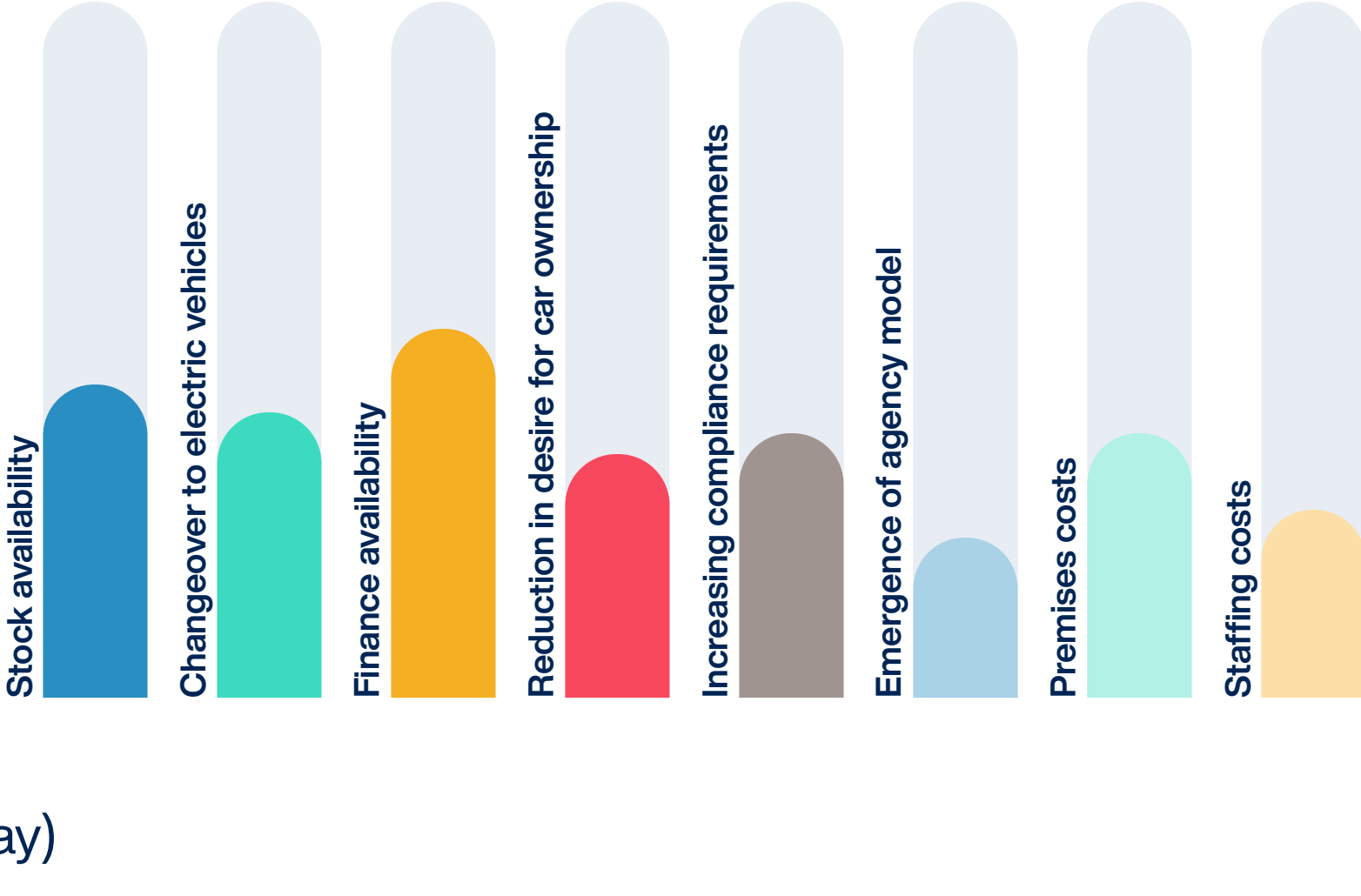
Q2 How do you feel about the following factors compared to last month?



Trend (Mar-May)



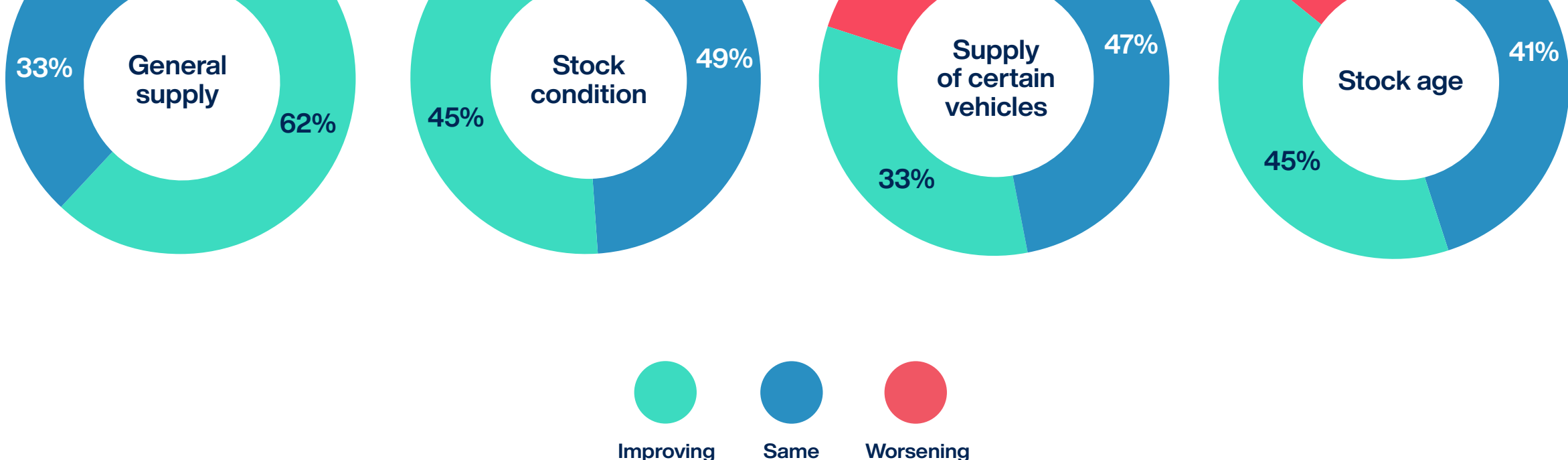
Q3 What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Mar-May)



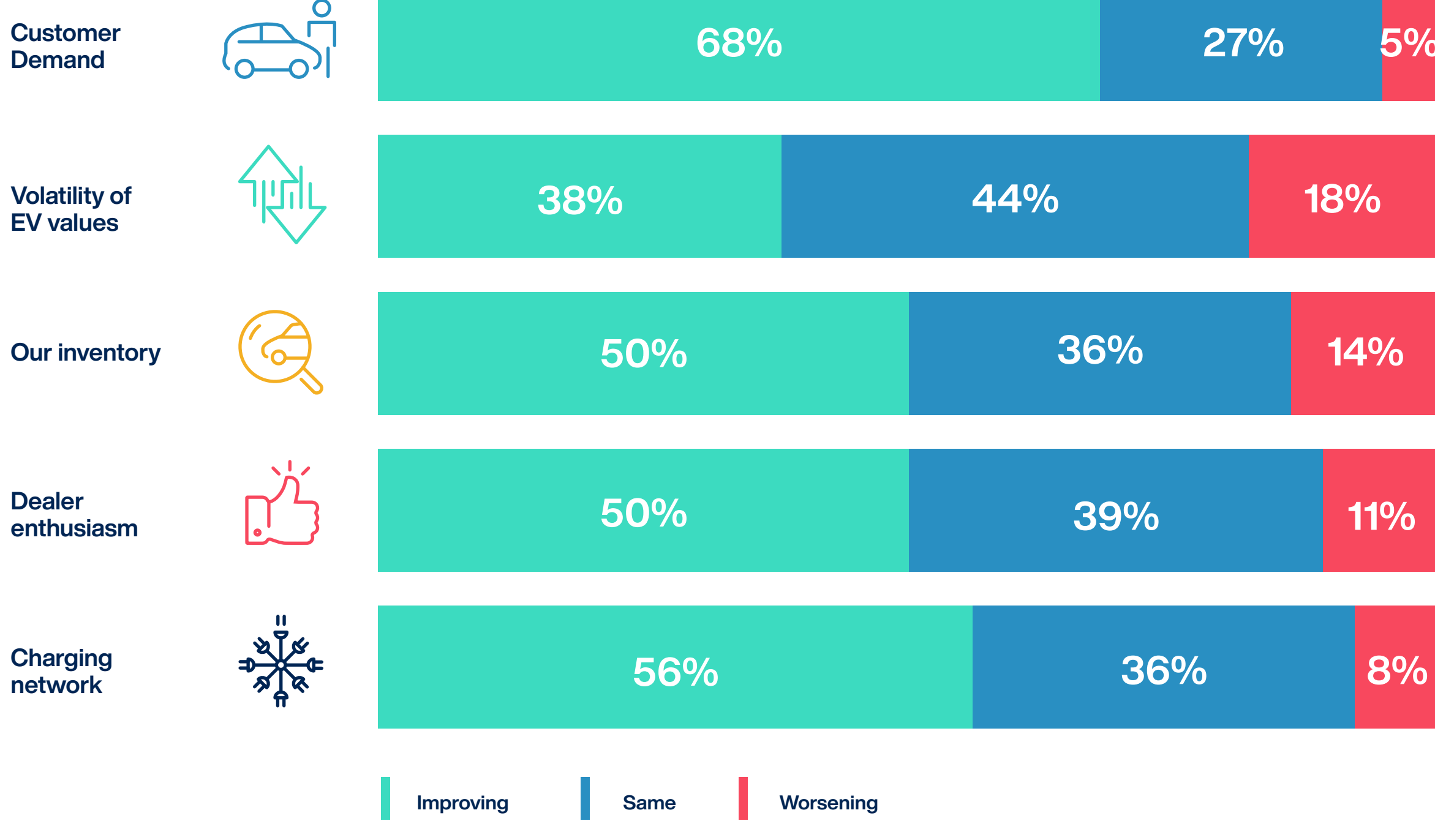
Q4 What is your current experience of stock supply? (choose any)



Trend (Mar-May)



Q5 What is your attitude to retailing EVs this month? (choose as any)

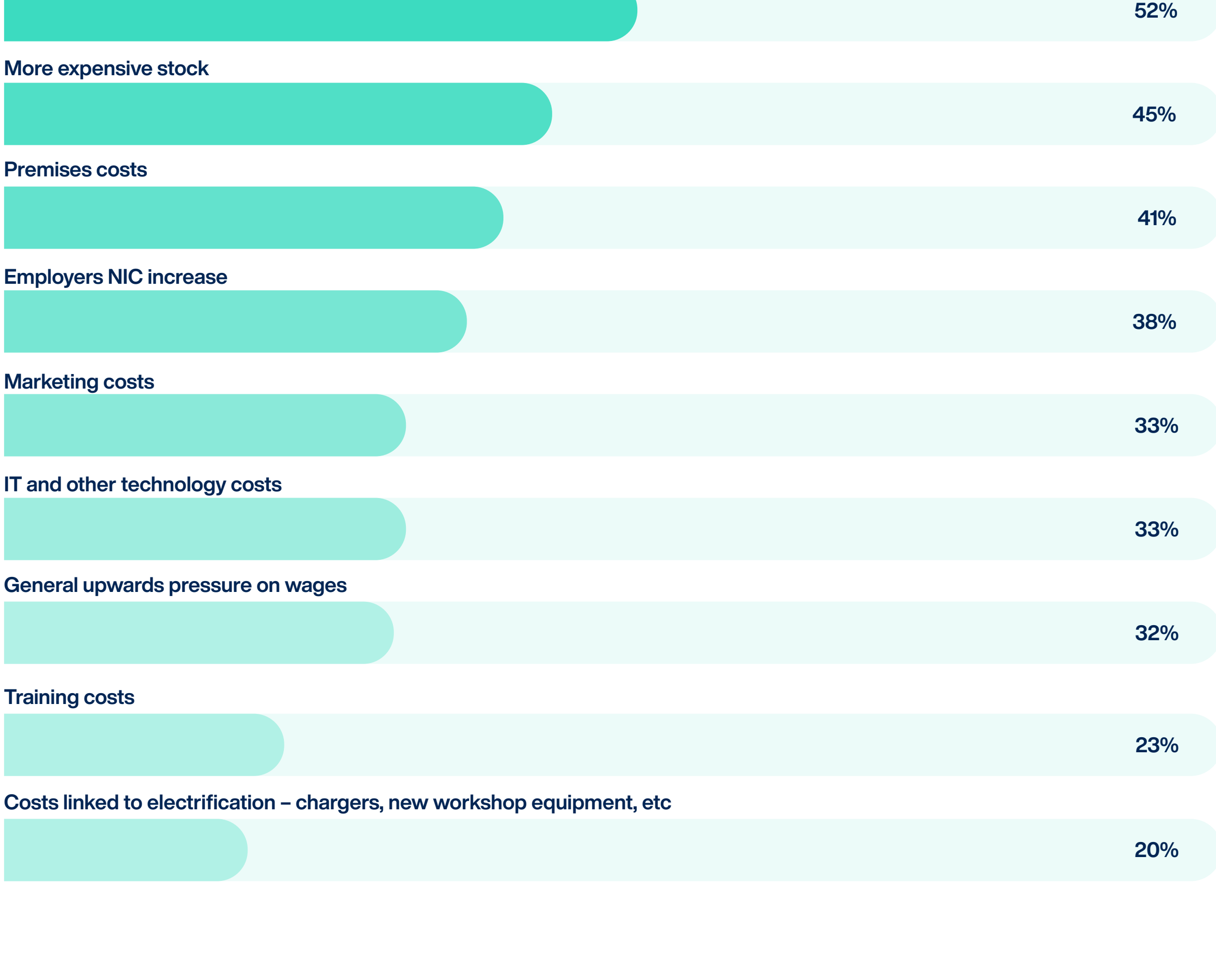


Trend (Mar-May)



Topical Questions

Q6 Which rising costs are most affecting your profits in 2025? (choose as many as apply)



Q6 From April 6, the government is ending Employee Car Ownership schemes that allow dealers to offer cars to staff without paying benefit in kind taxation. (choose as many as apply)

