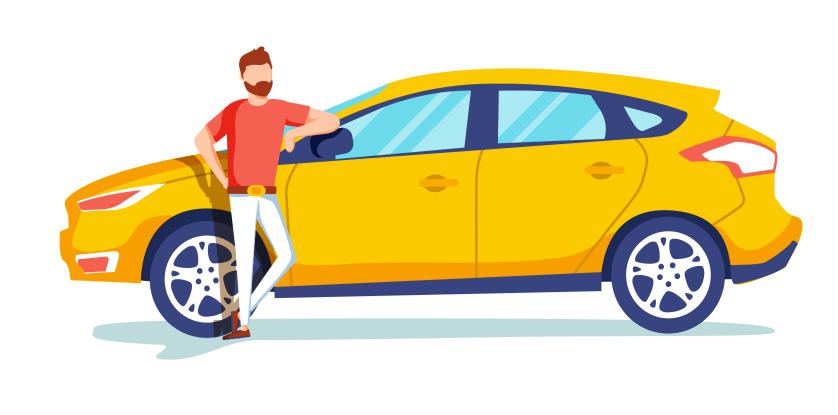
0%

Other



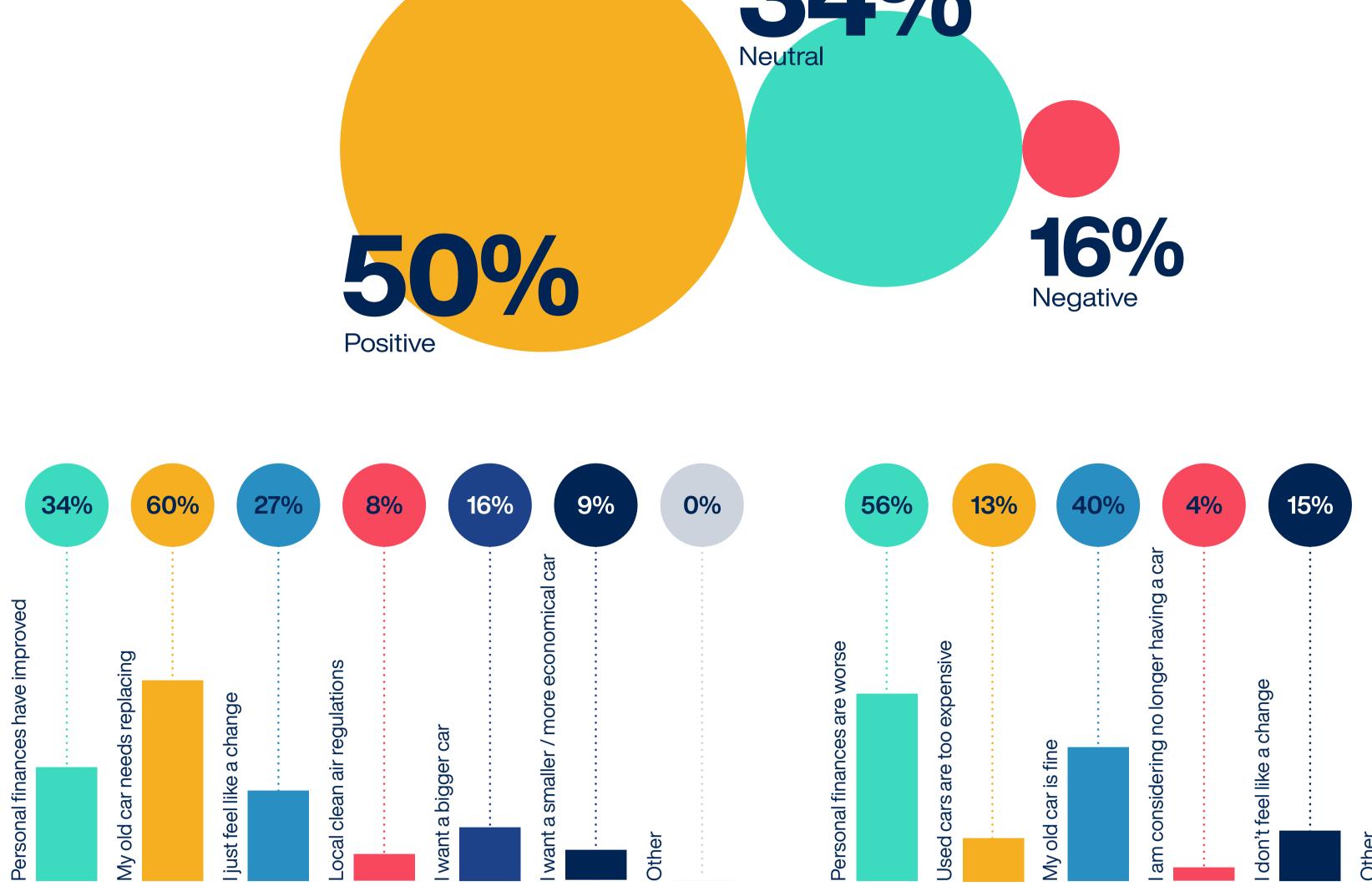
What drives consumers?

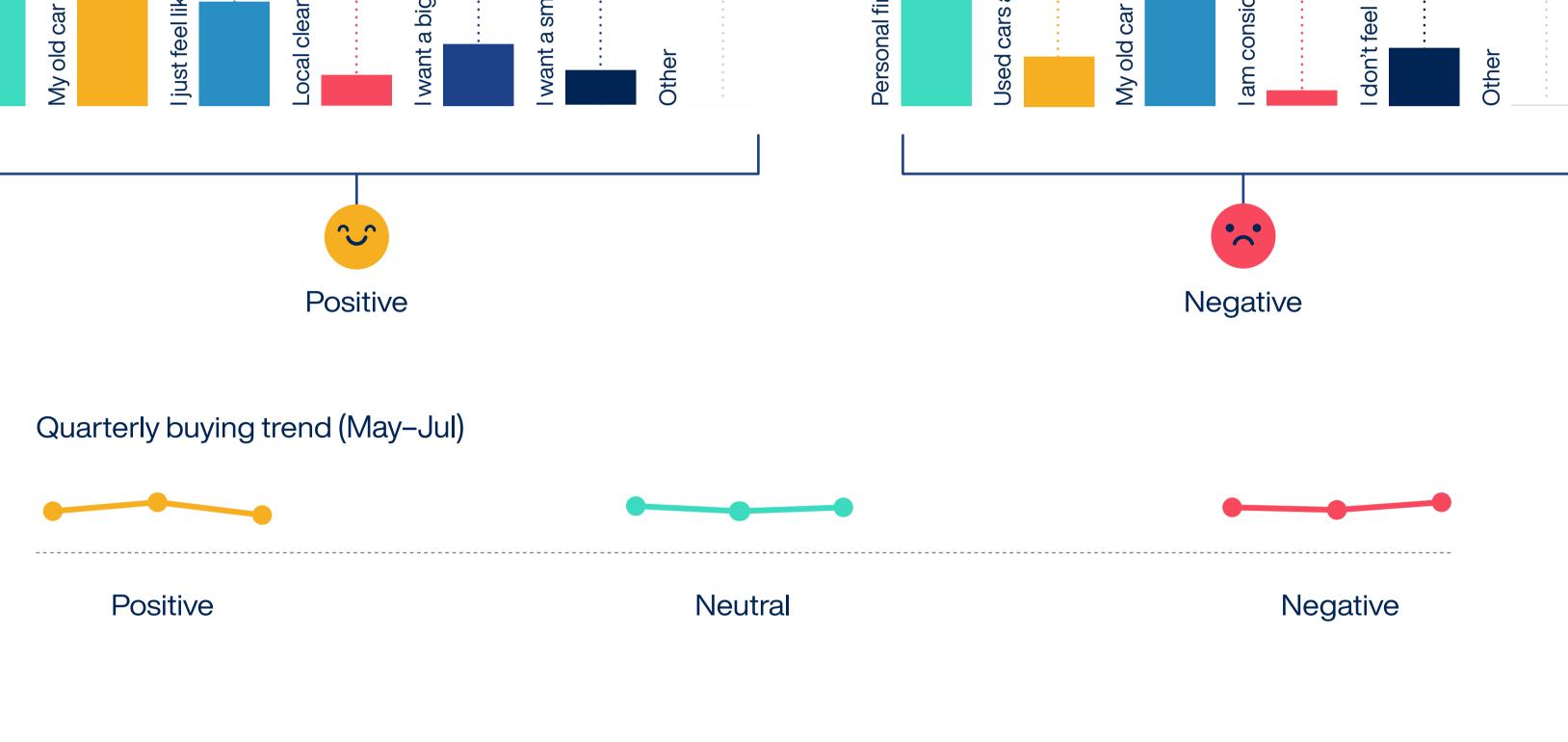


How do you feel about the idea of buying a used car this month?

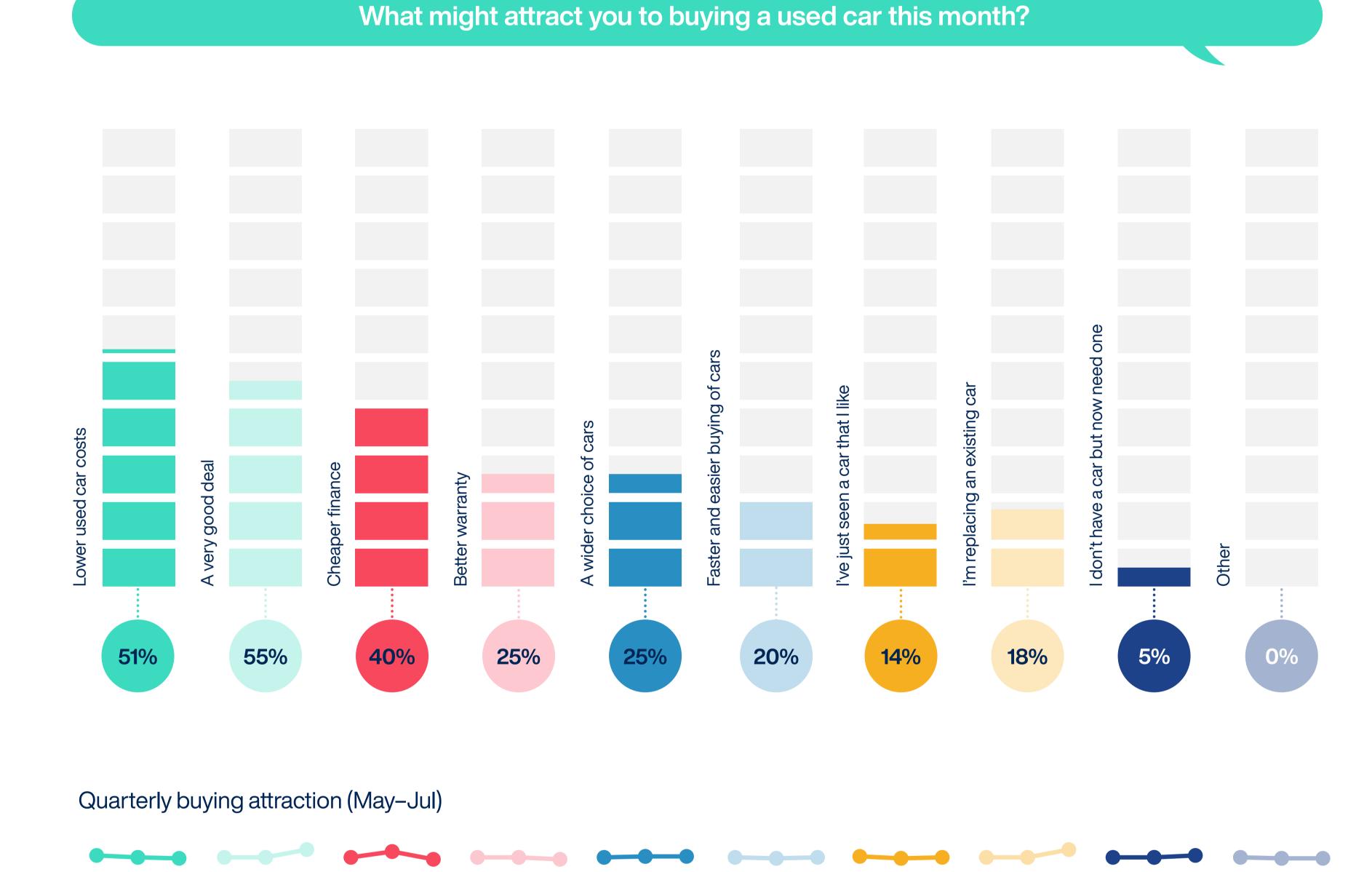


Question 1





Question 2





Wider

choice

Better

warranty

Cheaper

finance

305

A very

good deal

Lower used

car prices

Faster and

easier buying

Seena

car I like

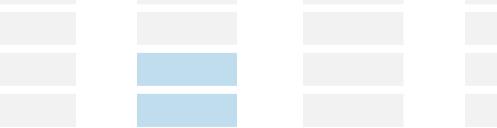
Replacing

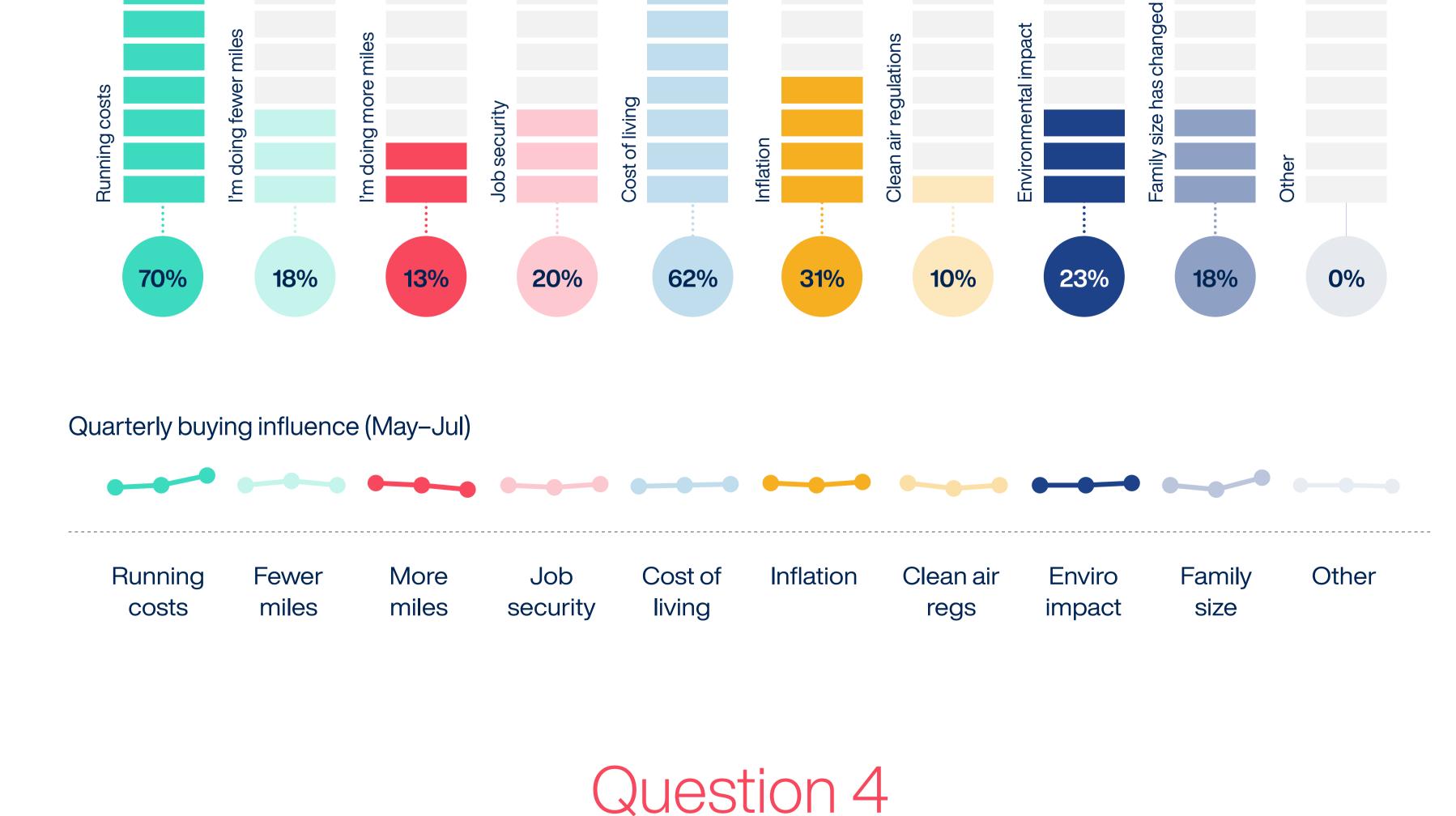
existing car

(X)

Now need

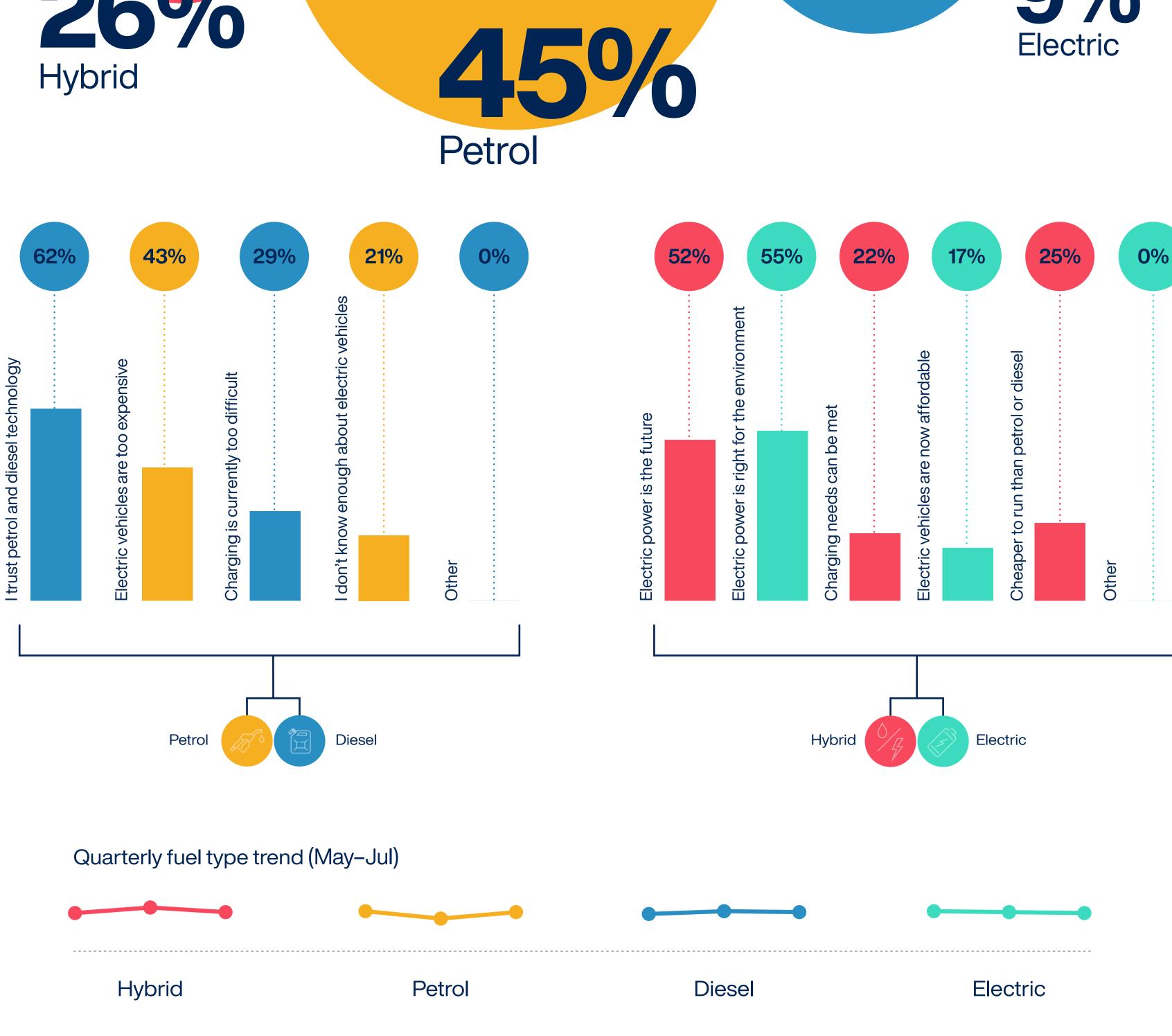
a car





If you were buying a used car now, what fuel type would you choose?

Diesel



Question 5

How will you pay for your car?

42%

From savings

Savings

8%

Bank loan

Bank Loan

40%

2%

Borrow from

friend or relative

Borrow

Question 6

A think tank has proposed that electric car drivers, who currently pay no road or fuel duty, should in future

be taxed six pence per mile to makeup the shortfall in Government revenue. Do you think this sounds fair?

9%

Personal

Contract Hire

(PCH) or other lease

PCH

21%

Personal contract

purchase (PCP)

PCP

Hire purchase

(HP)

HP

45%

Electric car tax should stay low to encourage people to buy these vehicles

Yes, I agree

Quarterly motor finance trend (May-Jul)

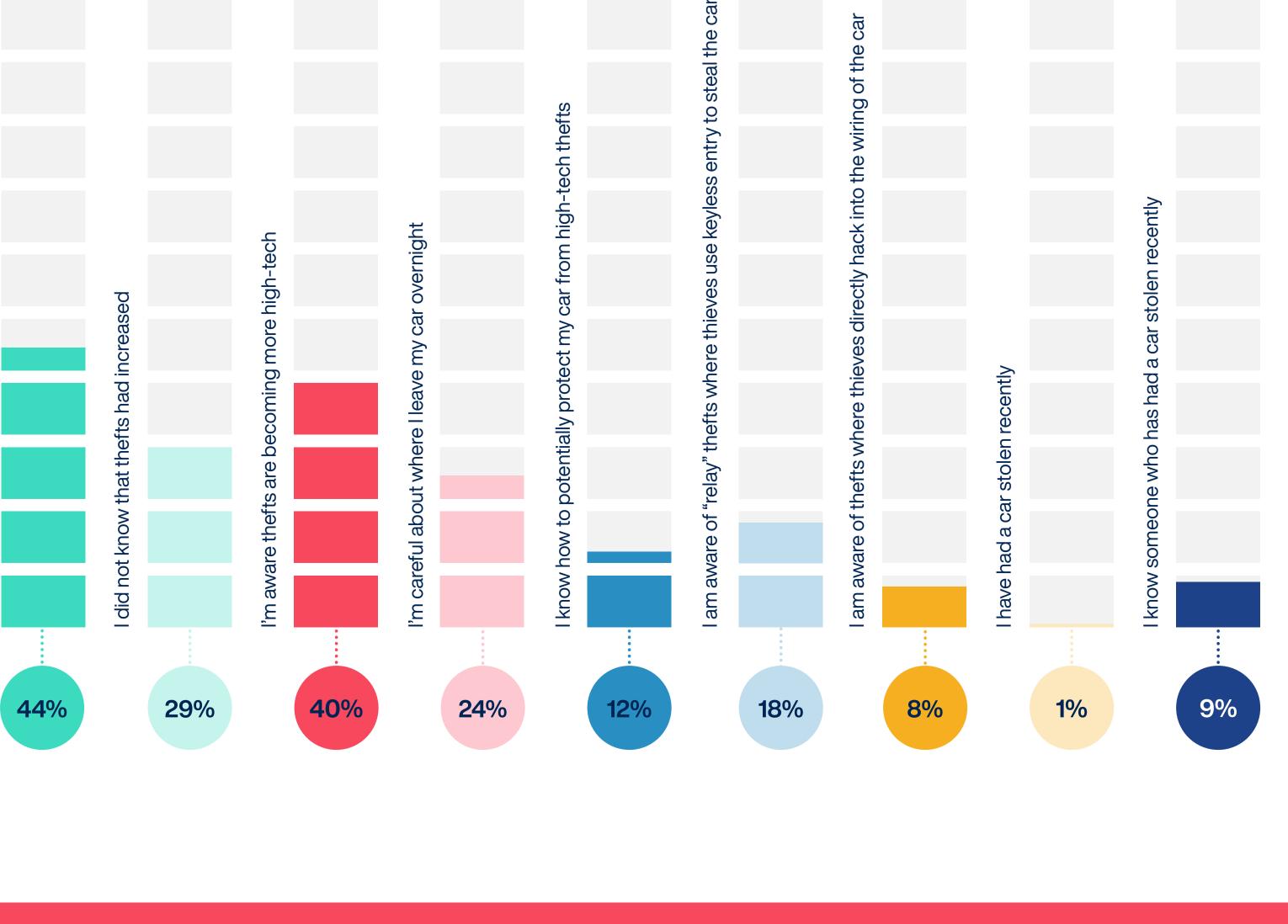




methods to steal vehicles. Did you know about any of the following?

Car thefts have risen by 25% in the last year with thieves using a variety of high-tech

Question 7



in case this has changed. We will also have source profile data which includes gender, age, and location.

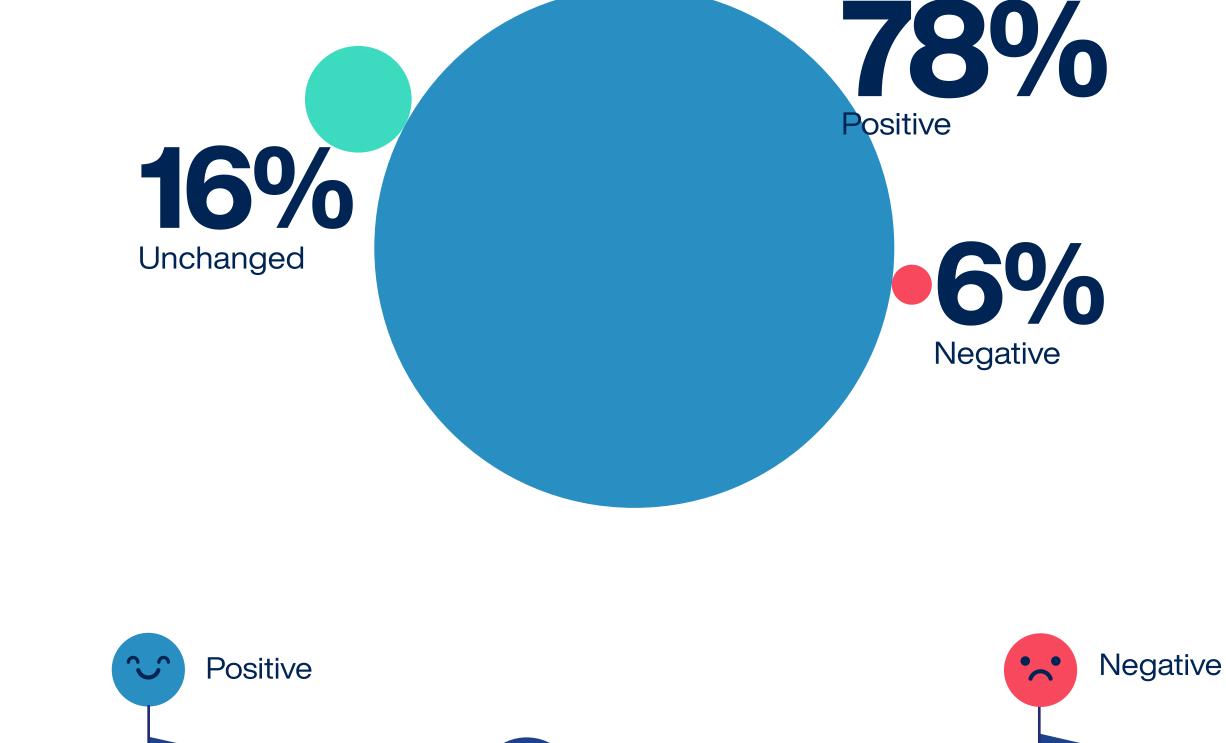
I know that thefts have increased

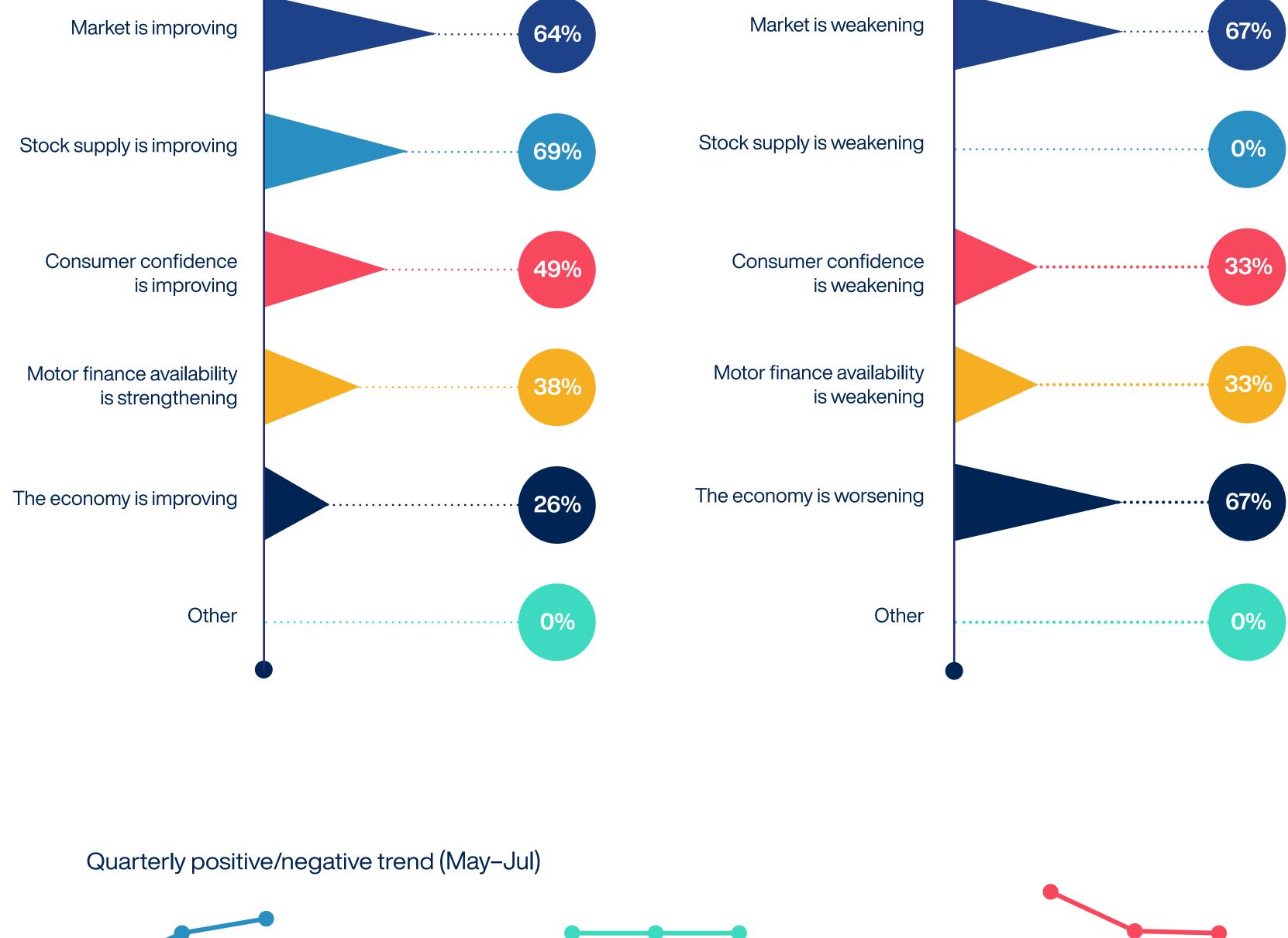


What drives dealers?



Question 1 Do you feel more positive or negative about the used car market than last month?







What do you see as the biggest challenge(s) for your future retailing of used cars (choose any three)?



31%

35%

24%

12%

14%

12%

0%

36%

18%

12%

35%

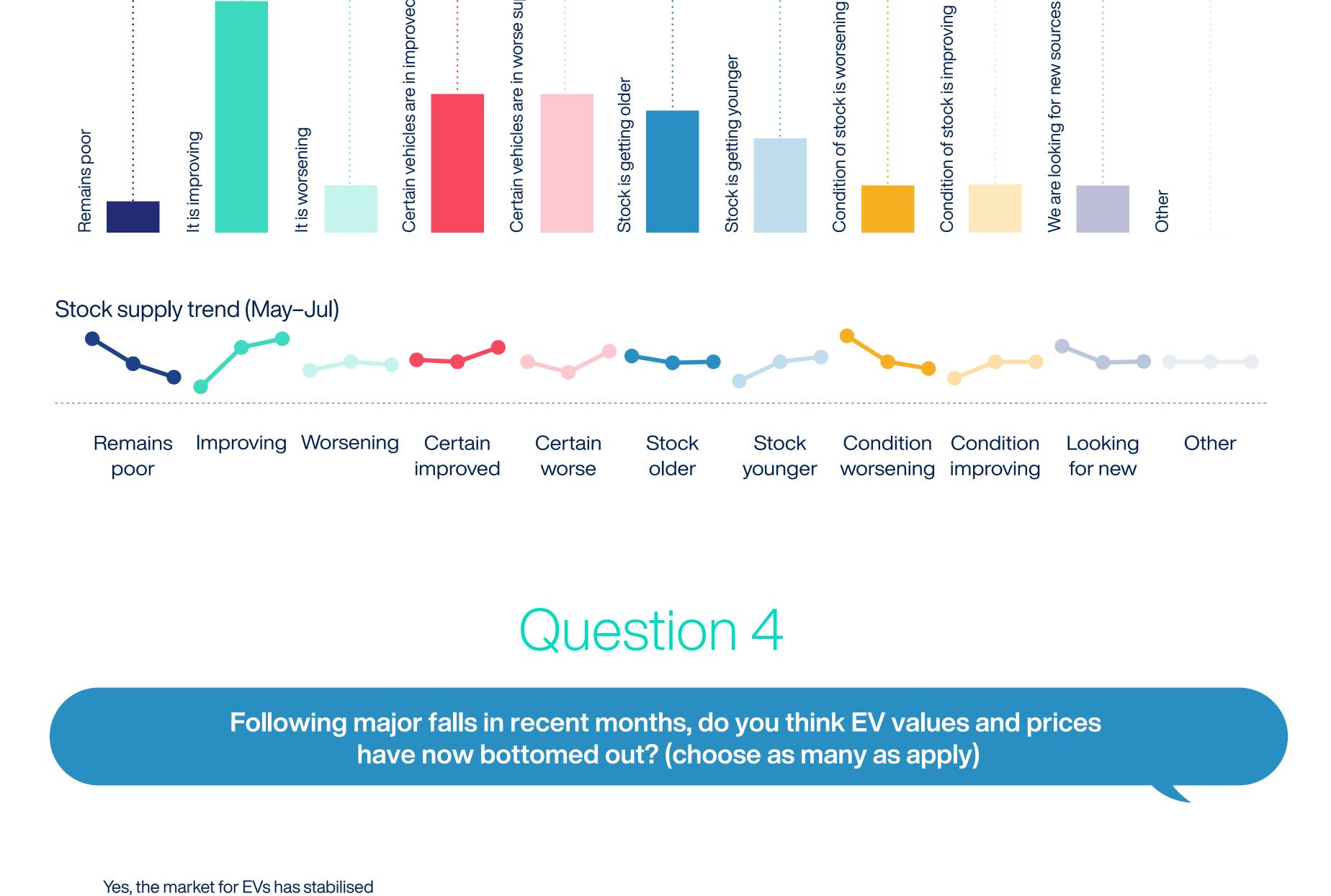
8%

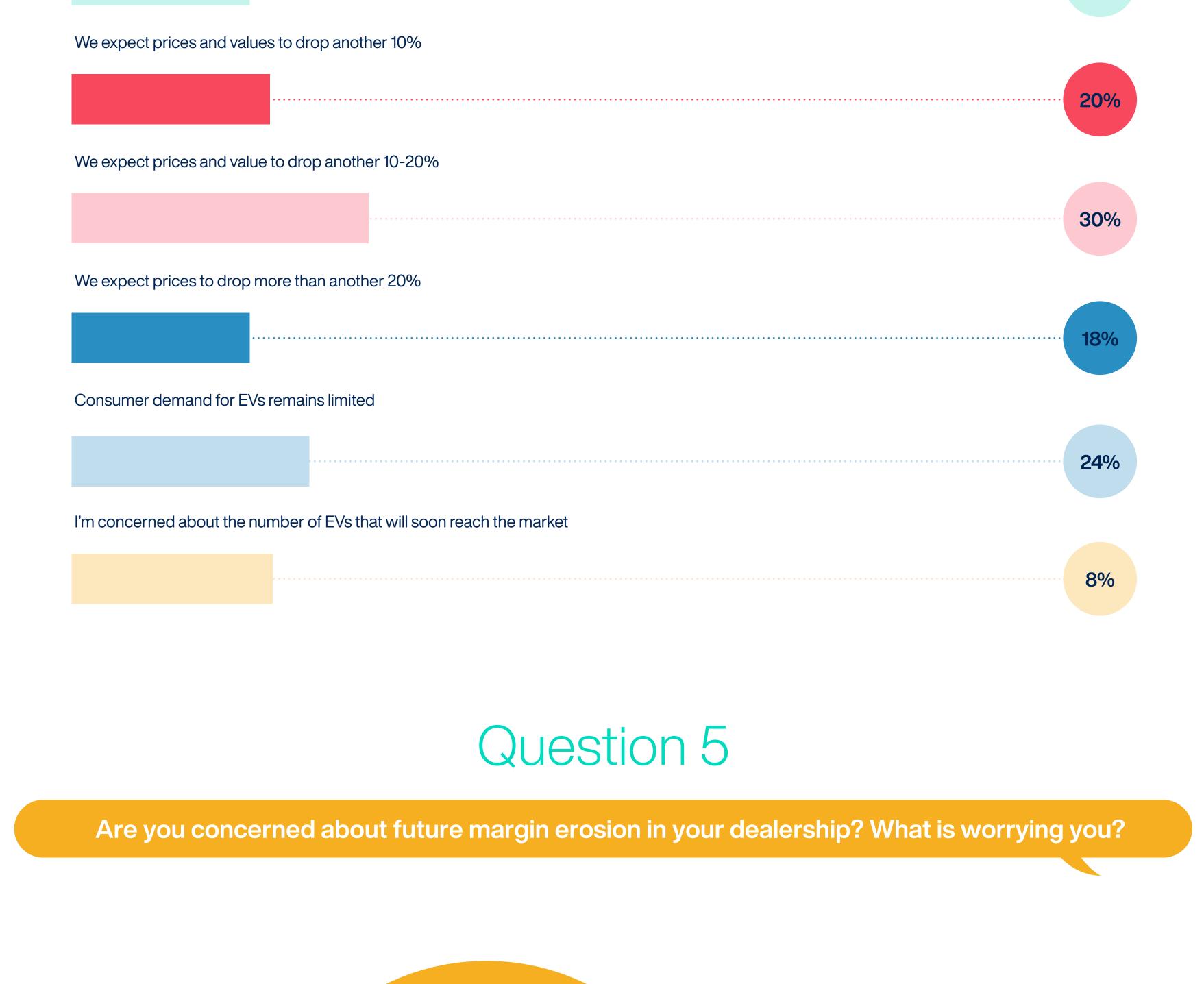
59%

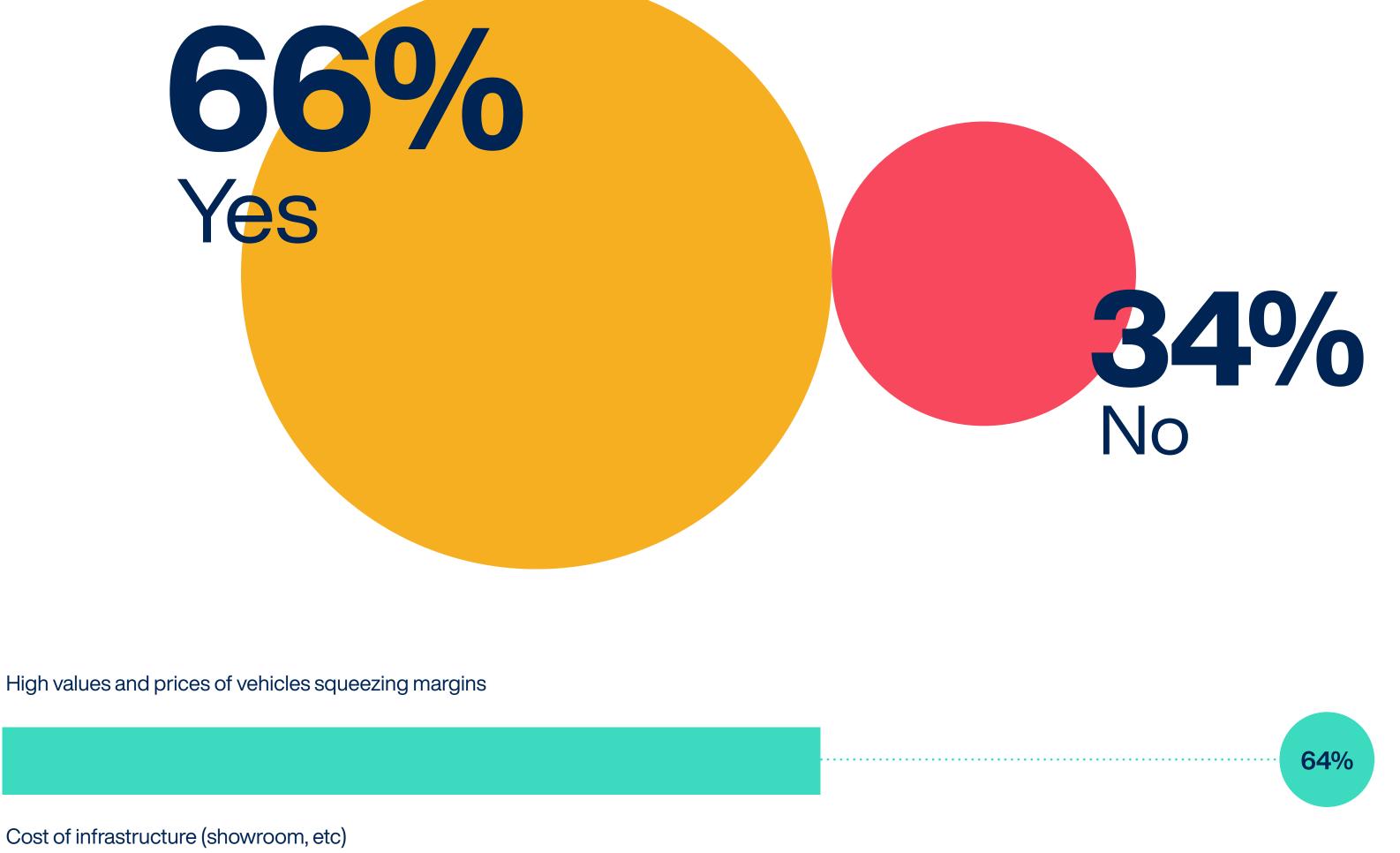
No, prices and values are likely to fall further

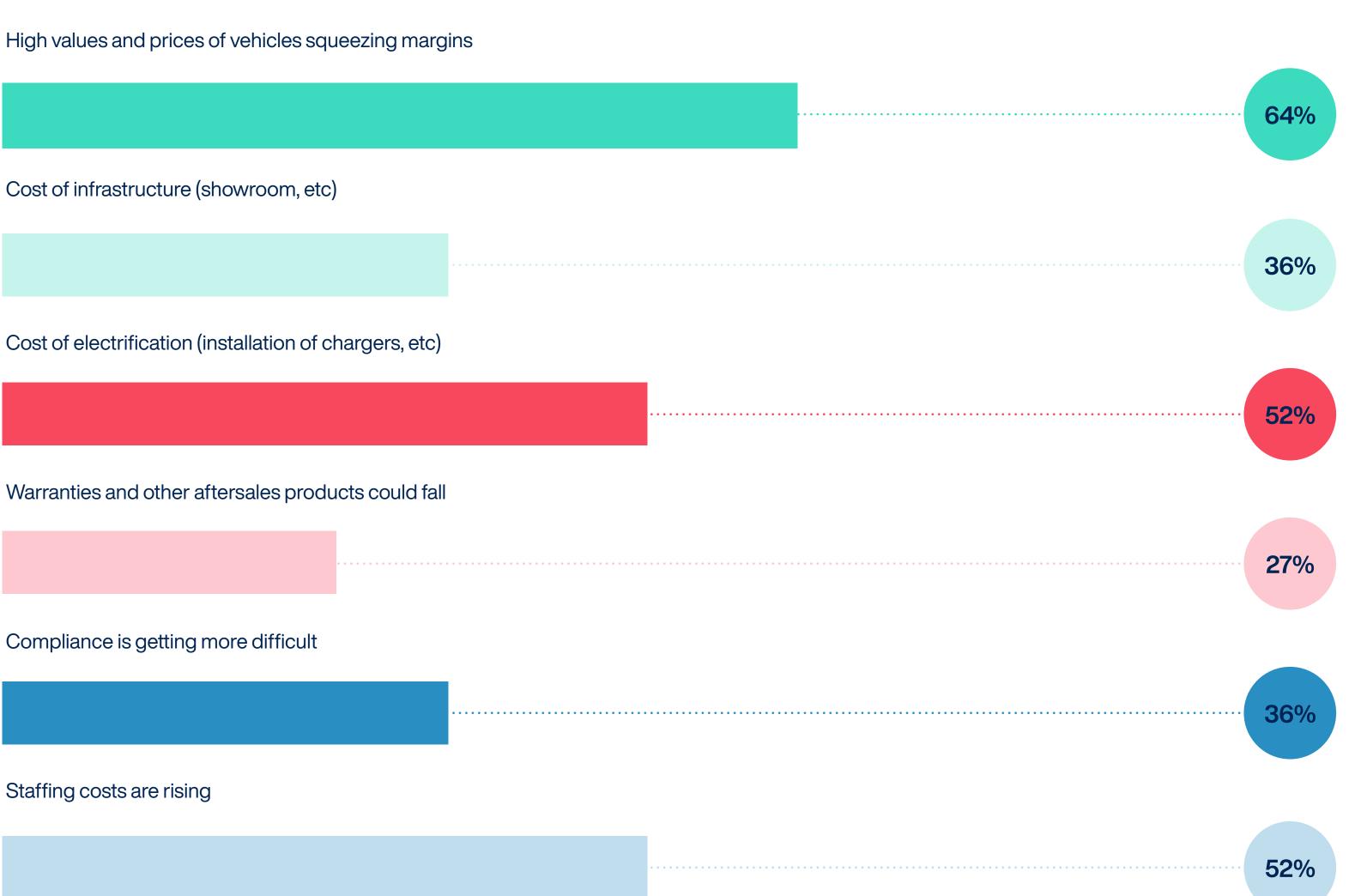
What is your current experience of stock supply (choose any of the following)?

We are looking for new sources of stock improved supply worse supply









Consumer Duty will affect our ability to sell finance

15%