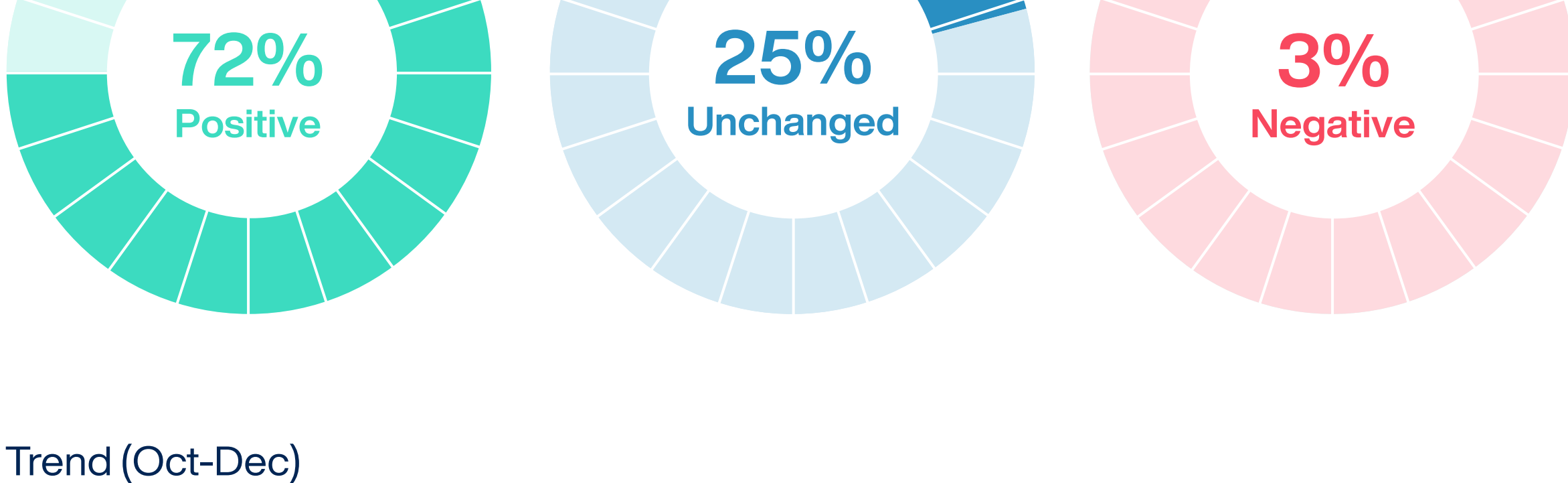


What drives dealers

December 2025

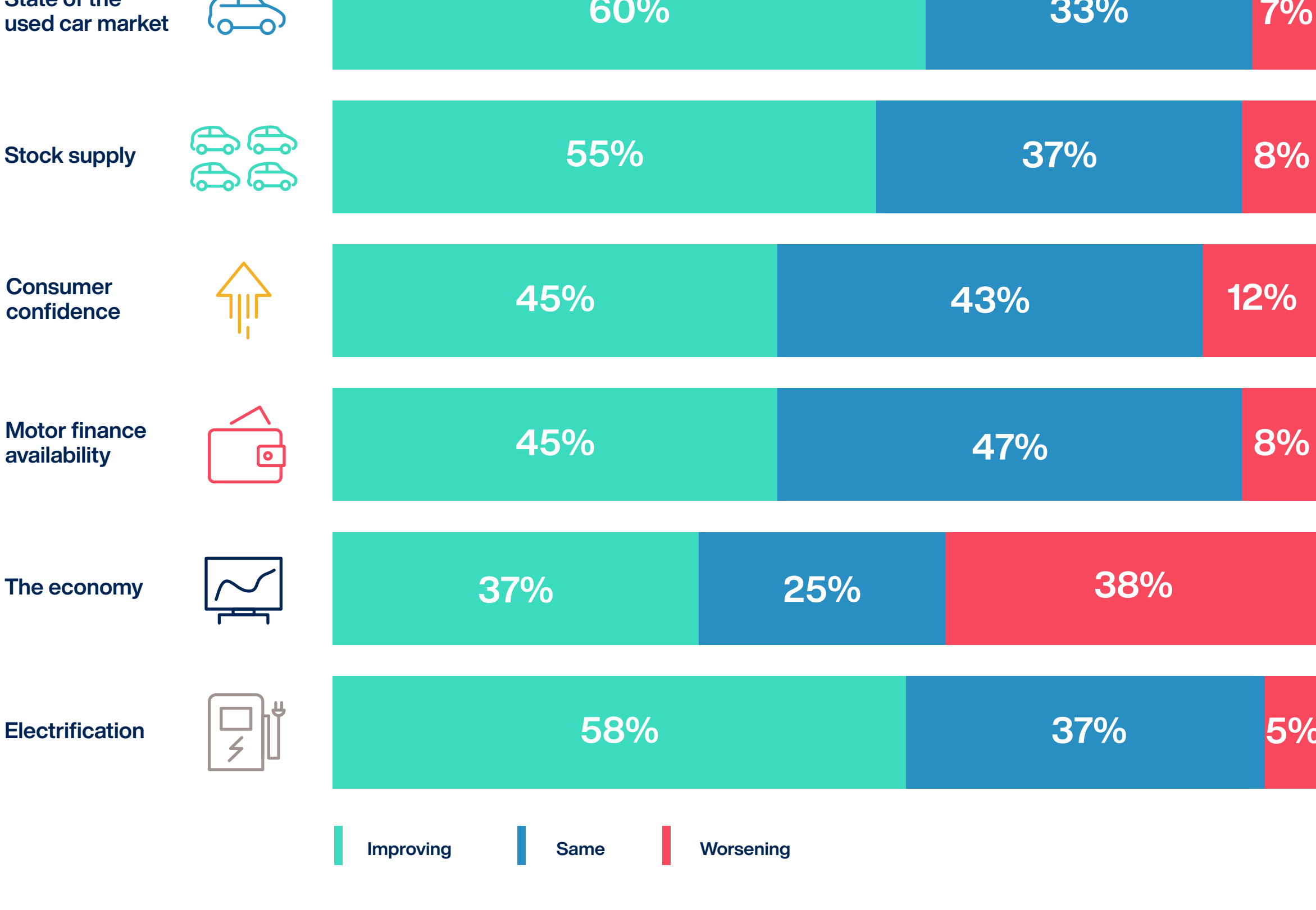
Q1 ➤ Do you feel more positive or negative about the used car market than last month?



Trend (Oct-Dec)



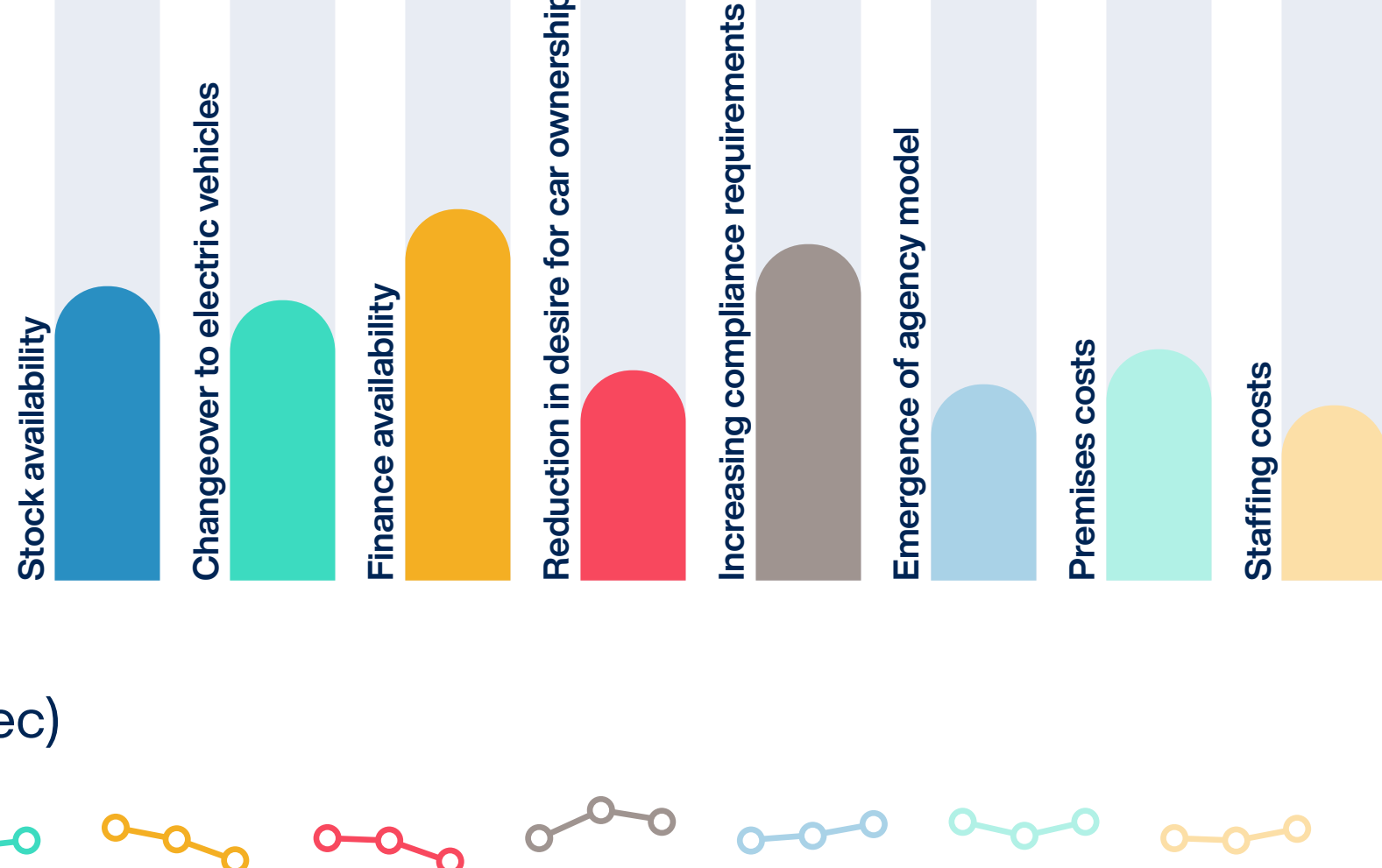
Q2 ➤ How do you feel about the following factors compared to last month?



Trend (Oct-Dec)



Q3 ➤ What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Oct-Dec)



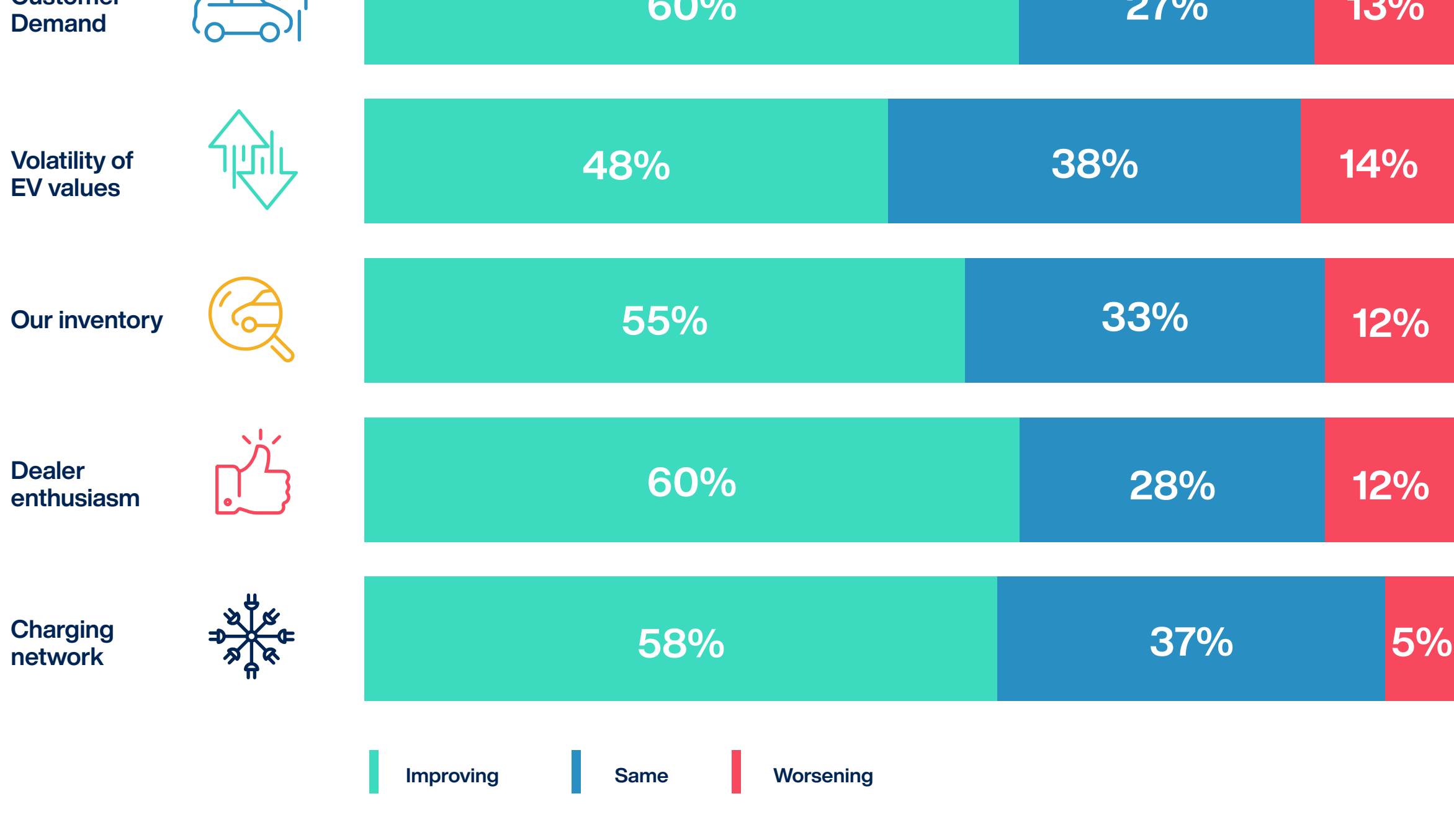
Q4 ➤ What is your current experience of stock supply? (choose any)



Trend (Oct-Dec)



Q5 ➤ What is your attitude to retailing EVs this month? (choose as any)

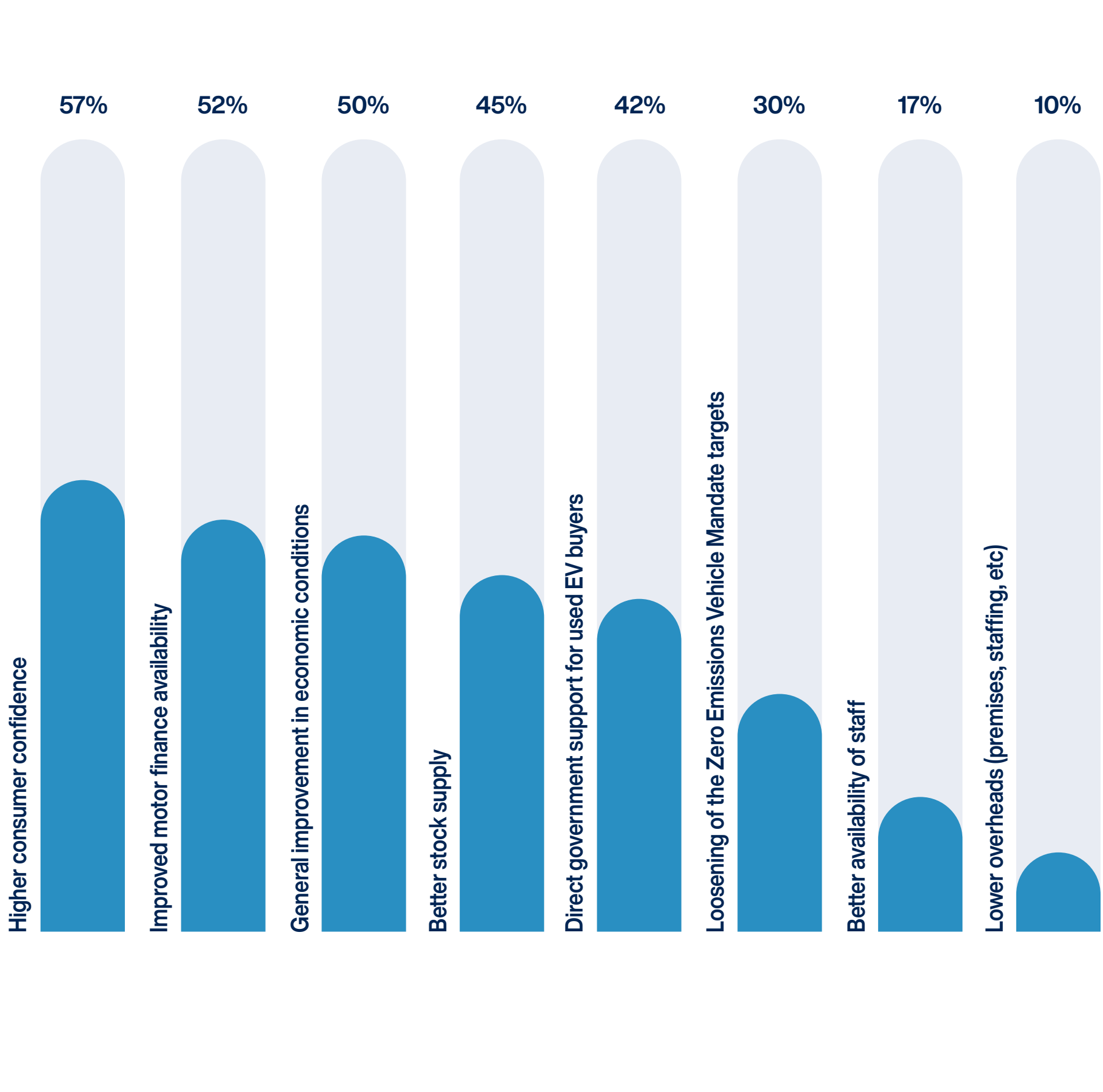


Trend (Oct-Dec)



Topical Questions

Q7 ➤ What would help the used car market most in 2026? (choose as many as apply)



Q8 ➤ How do you expect these factors affecting the used car market to change in 2026? (choose as many as apply)

