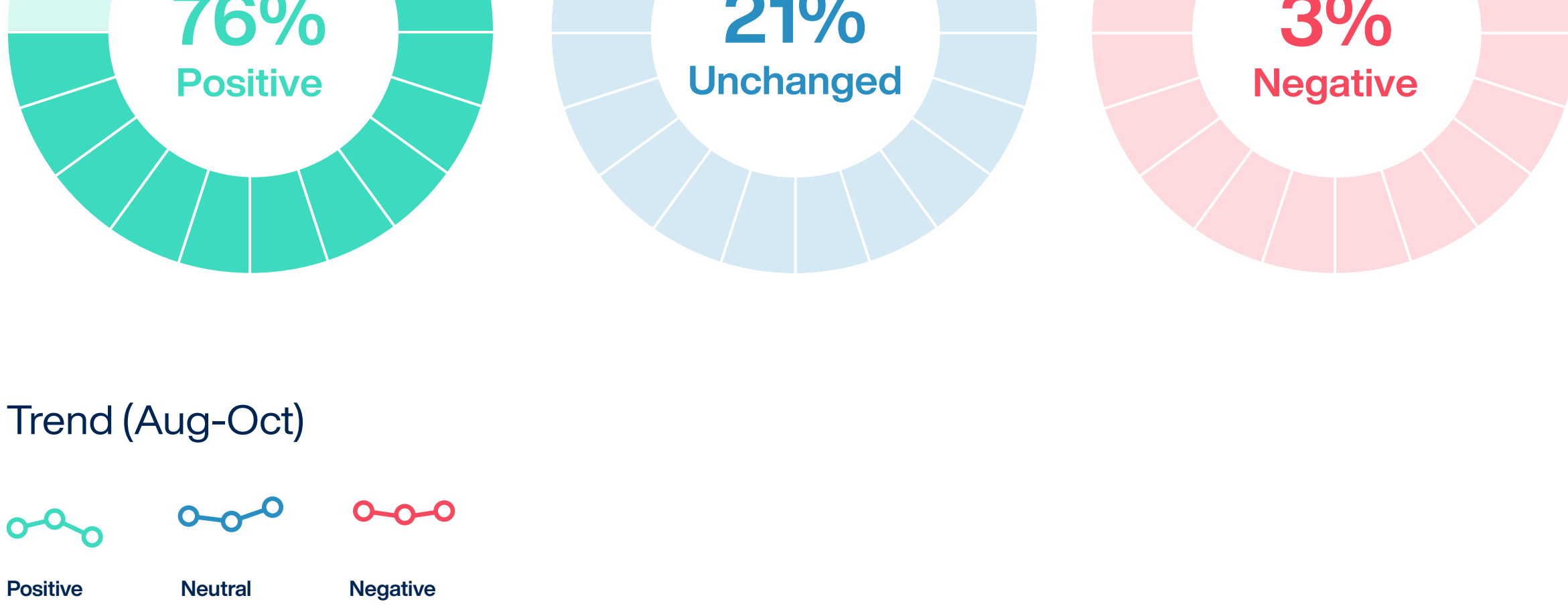


# What drives dealers

October 2025

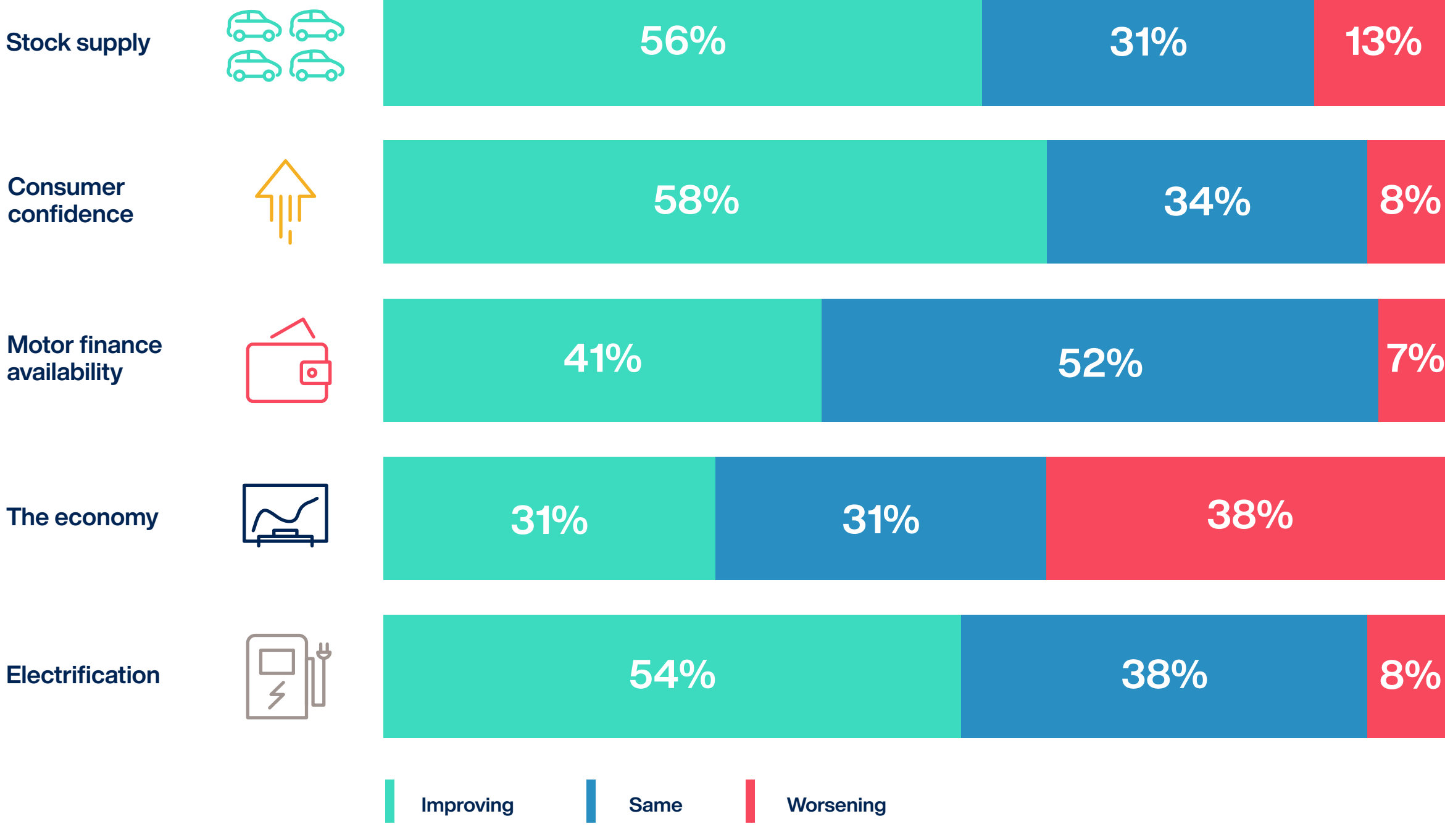
## Q1 > Do you feel more positive or negative about the used car market than last month?



Trend (Aug-Oct)



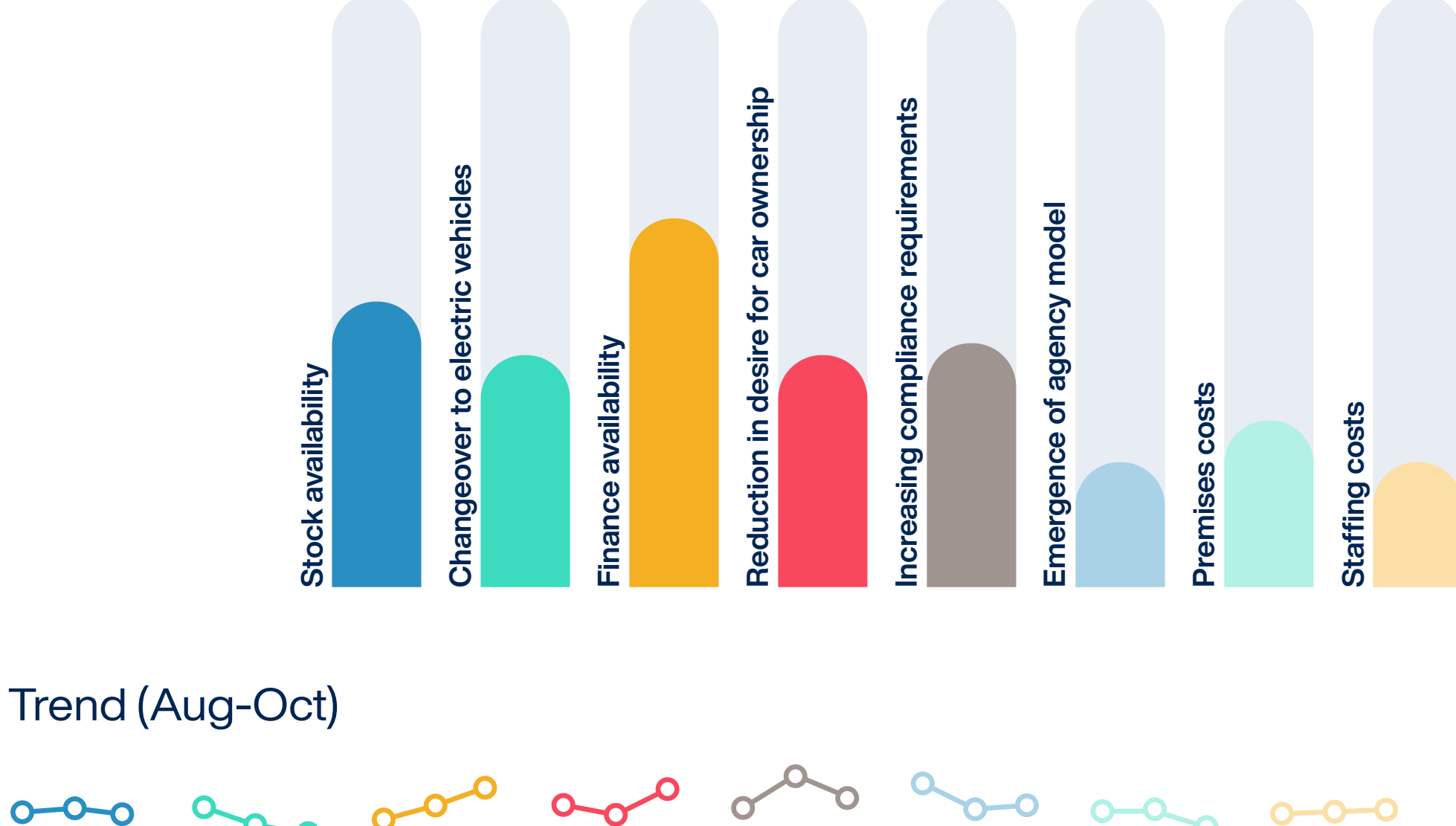
## Q2 > How do you feel about the following factors compared to last month?



Trend (Aug-Oct)



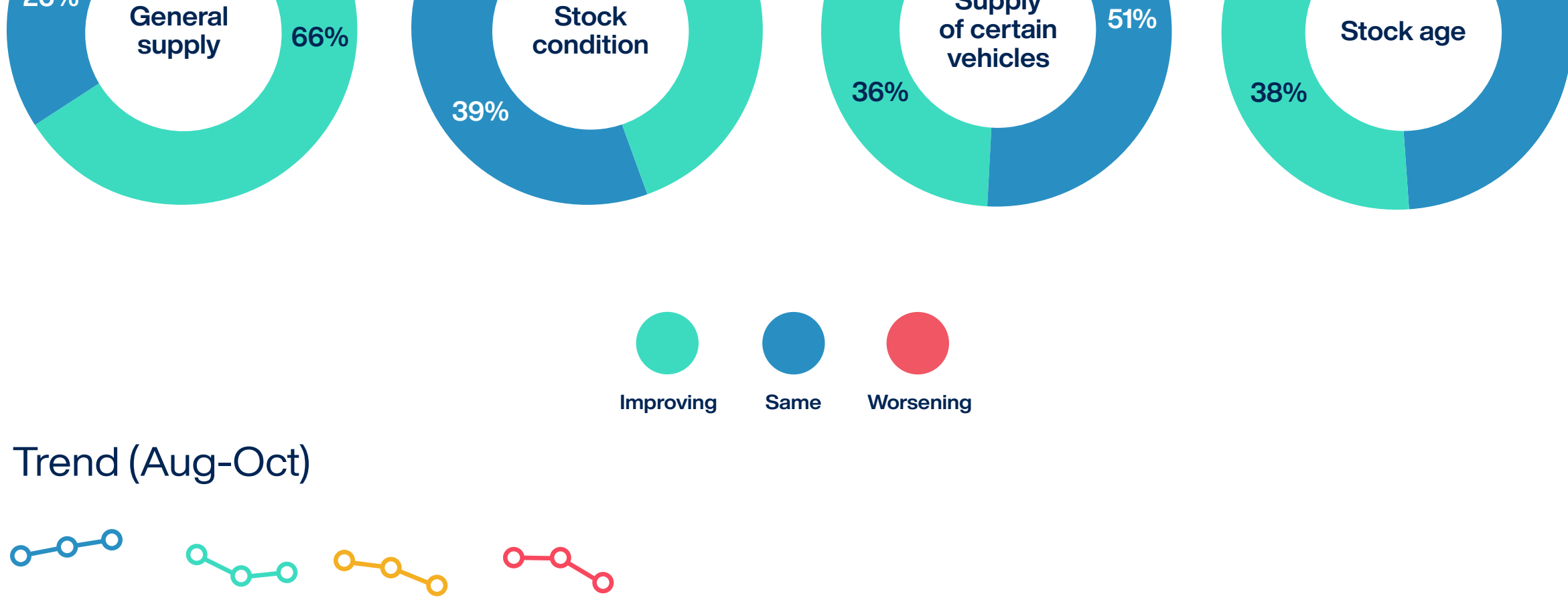
## Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Aug-Oct)



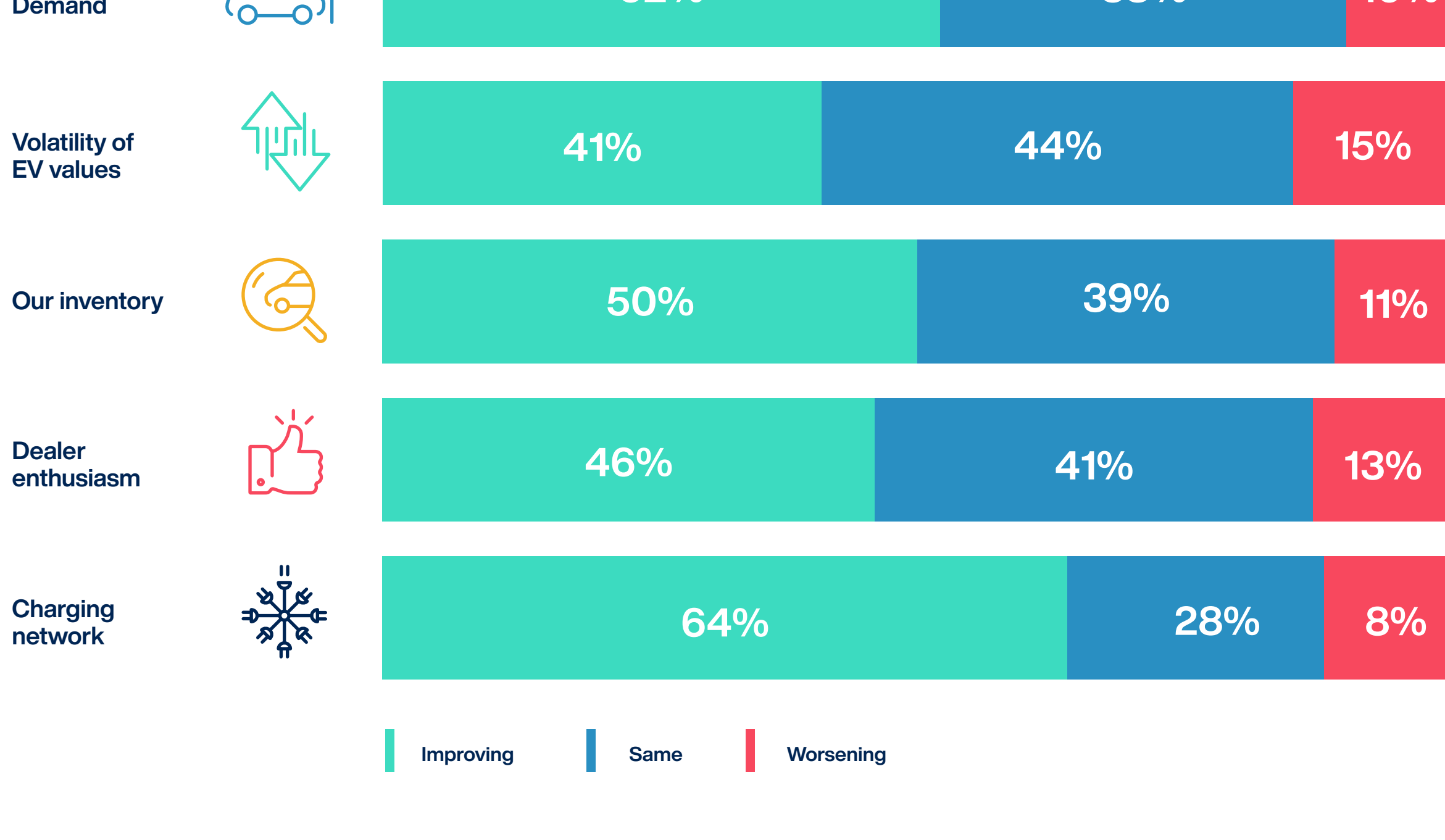
## Q4 > What is your current experience of stock supply? (choose any)



Trend (Aug-Oct)



## Q5 > What is your attitude to retailing EVs this month? (choose as any)

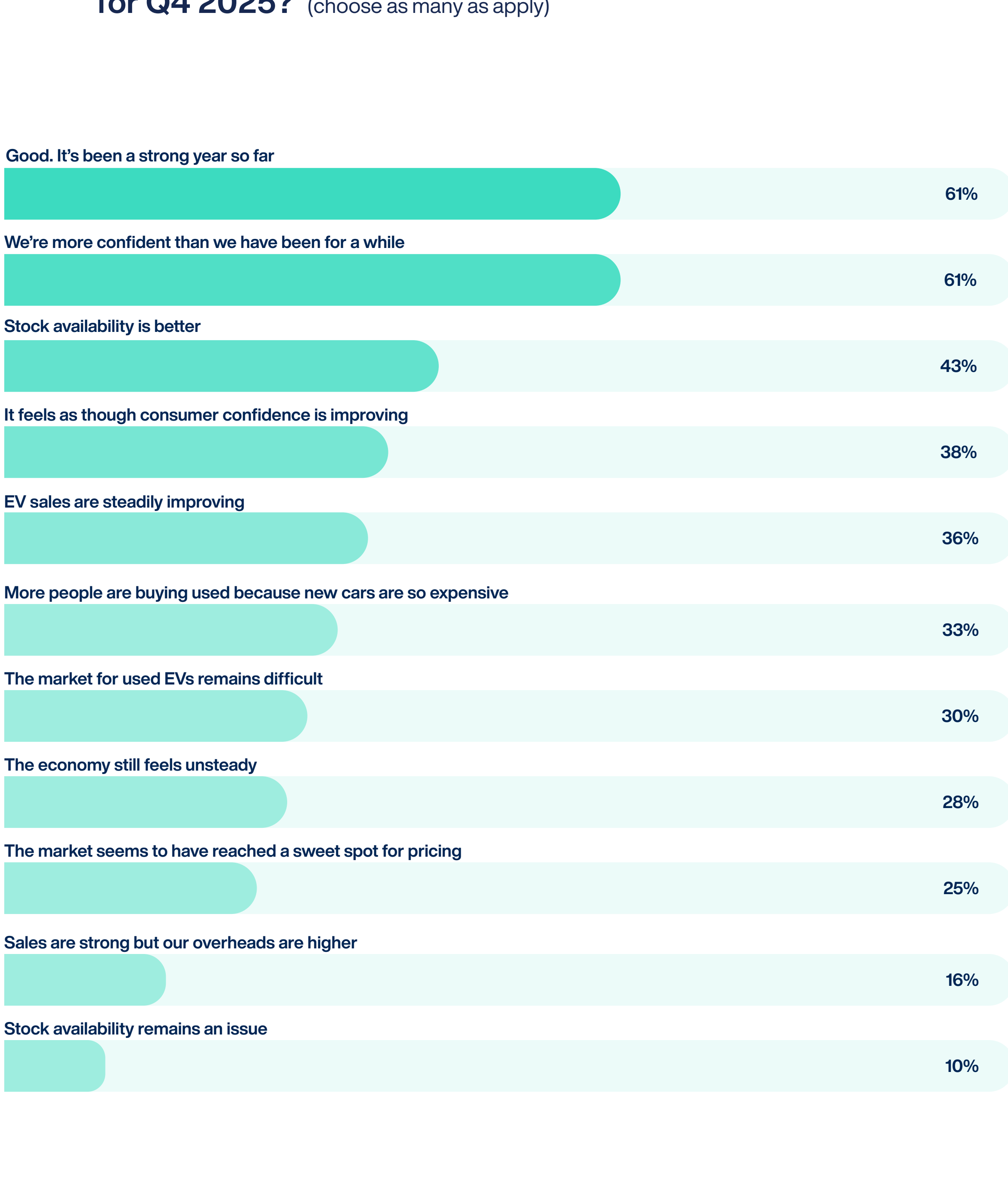


Trend (Aug-Oct)

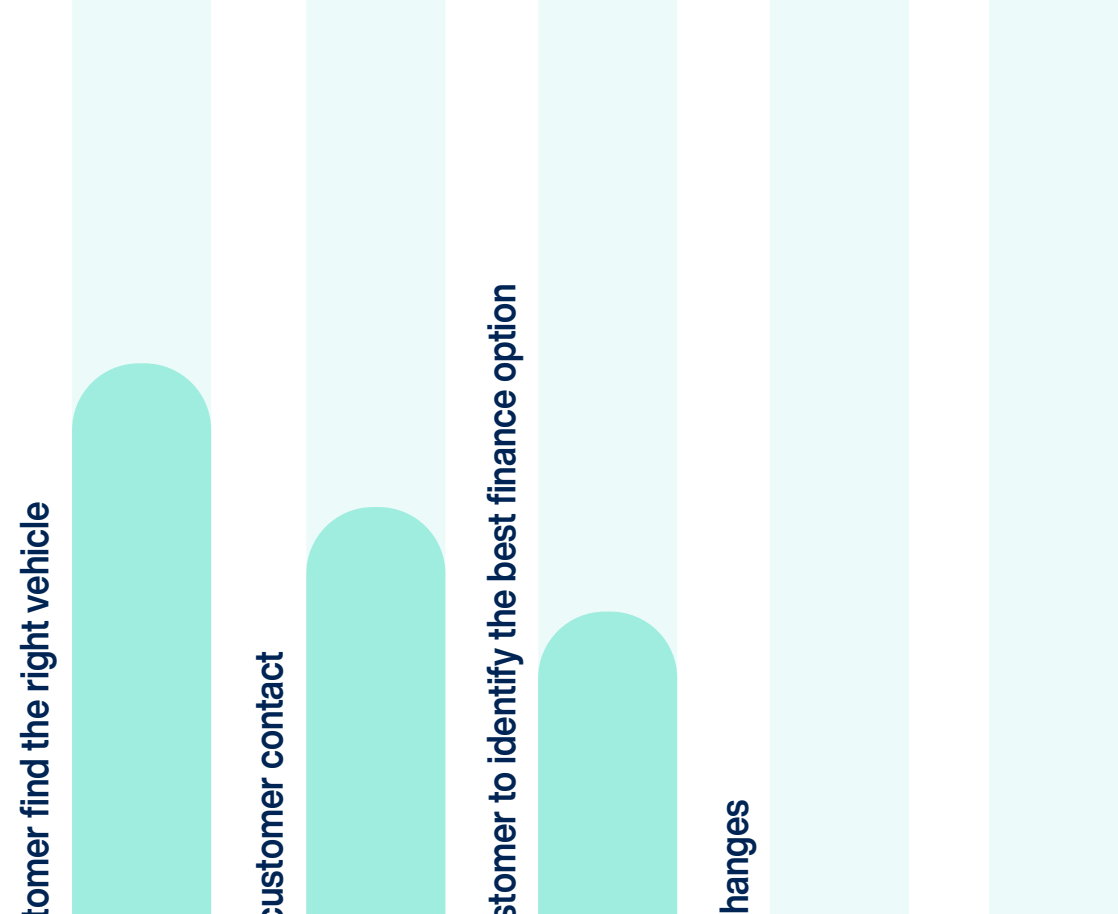
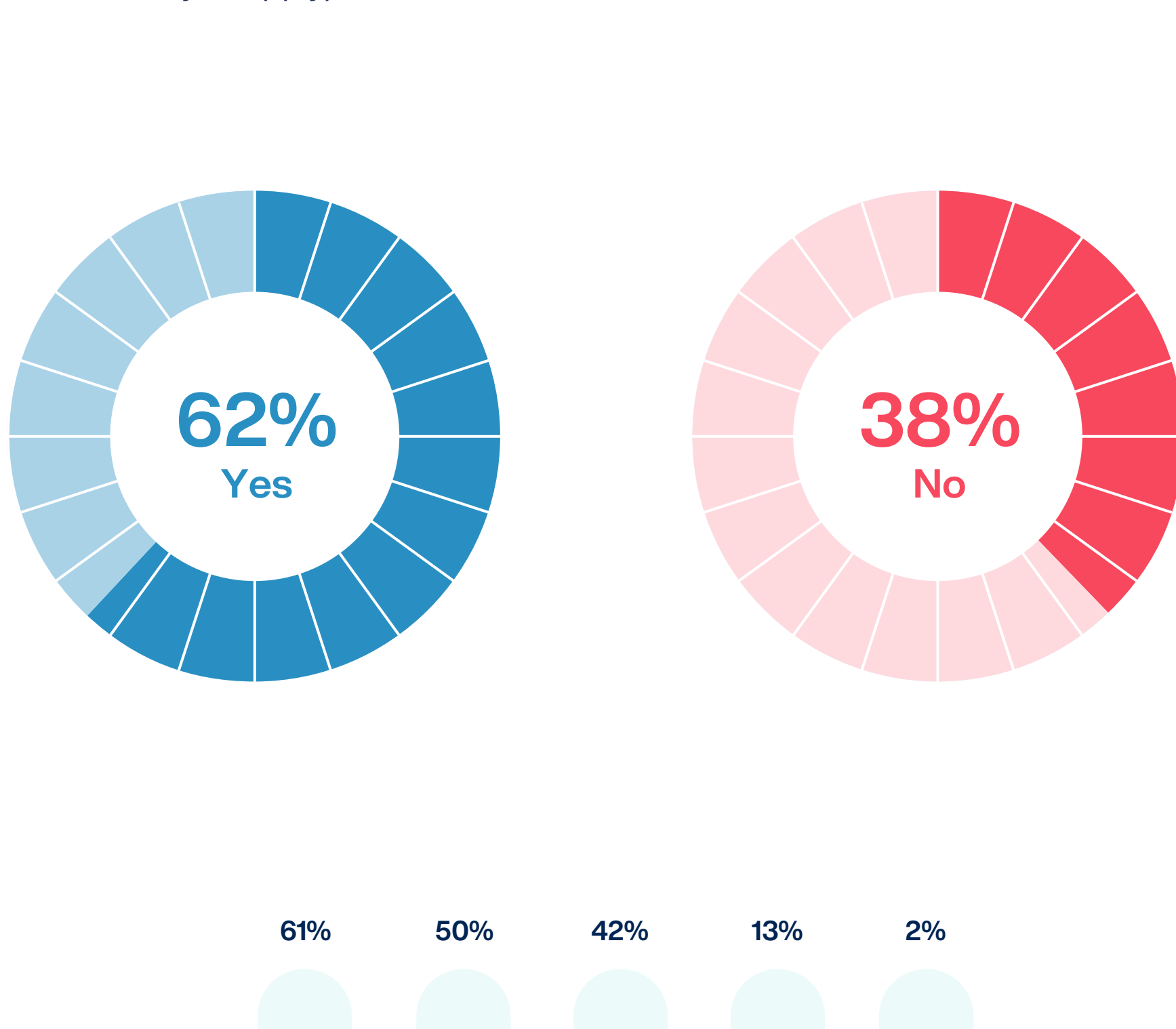


## Topical Questions

## Q6 > How do you feel about the used car market's prospects for Q4 2025? (choose as many as apply)



## Q7 > Have you adopted any AI technology in your dealership? (Choose as many as apply)



If Yes, Which process have been adopted